## Minnesota Eligibility Technology System

### Fiscal Report for QE 06-30-2017

## Introduction

- 1. The METS fiscal report is a product of the METS Executive Steering Committee Finance Work Group. This group includes financial management from MN.IT, DHS and MNsure.
- 2. The report is produced quarterly, in accordance with M.S. 62V.055, Subdivision 3, and is available approximately 45 days following quarter-end.
- 3. The report includes two tables:

<u>Table 1: Overall View of METS Budget</u>. This table shows the previous completed fiscal year, the current fiscal year budget, and budget planning for the subsequent two fiscal years.

<u>Table 2: FY 2017 Budget v. Est. YTD</u>. This table shows the current fiscal year budget, quarterly actual expenditures, and estimated encumbrances. Note that this table includes an *Expenditures After FY End* column to report on the FY2017 expenditures that are recognized after June 30th due to the standard procedural lag between invoicing and payments.

Note: While the entire FY 2017 budget is committed, actual expenditures may lag or not occur at a steady rate throughout the year. Examples may include:

- a. State Personnel, due to payroll processing and interagency billing.
- b. IT Staff Augmentation and Vendor Contracts, due to billing lag, timing of various projects based on development roadmap, and associated deadlines throughout the year.
- c. Licensing, Hardware & Maintenance, due to processing time and the execution of payments throughout the year (not shown as accruals).
- b. Central Charges, due to processing and interagency billing.
- 4. Both tables are based on the following standard reporting conventions:

<u>Development v. Operations</u>. Within both the Expenditure and Financing sections, development is distinguished from operations. Development includes federally defined and applicable work, and MNsure development contributions. All other expenses are considered operations.

Expenditure Categories. Within the Expenditure section, the costs are reported in standard categories.

| State Personnel                   | Developers, architects, project managers, business analysts, quality assurance, release management, security, and other MN.IT staff, along with necessary business subject matter experts. Includes total compensation (salaries and fringe). |
|-----------------------------------|---|
| IT Staff Augmentation             | Contracted individuals or companies to increase capacity.   |
| IT Vendor Contracts               | Major vendor agreements that provide expertise and enhanced functionality to the system. Also includes development occupancy costs.   |
| Licensing, Hardware & Maintenance | Initial purchases and ongoing support costs for licensing/software and hardware.  |
| Central Charges                   | System infrastructure components including, but not limited to, server capacity, data storage, networking, routing, and bandwidth, provided as a service from MN.IT. Also includes staff equipment.   |
| Other                             | Training, supplies, travel, operations occupancy, and other miscellaneous administrative costs.   |

<u>Financing Categories</u>. Within the Financing section, the revenues (by funding source) associated with the fiscal years' expenditures is estimated based on the standing federal Public Assistance Cost Allocation Plan (PACAP) methodology. Note that actual revenues lag behind the expenditures by approximately 45 days due to the standard timing of the federal PACAP process.

# Minnesota Eligibility Technology System Fiscal Report for QE 06-30-2017

| ARIE 1. Overall Budget View                      | FY 2016                  | FY 2017                  | FY 2018                 | FY 2019                 |
|--|--------------------------|--------------------------|-------------------------|-------------------------|
| ABLE 1: Overall Budget View                      | Actual                   | Budget                   | Budget                  | Budget                  |
|  |                          |                          |                         |                         |
| xpenditures                                      |                          |                          |                         |                         |
|  |                          |                          |                         |                         |
| Development                                      | 48,553,751               | 60,623,644               | 15,293,662              | 0                       |
| State Personnel                                  | 6,911,741                | 11,263,678               | 2,550,183               | 0                       |
| IT Staff Augmentation                            | 16,659,394               | 23,887,115               | 3,532,895               | 0                       |
| IT Vendor Contracts                              | 19,700,289               | 21,324,917               | 6,109,835               | 0                       |
| Licensing, Hardware & Maintenance                | 4,989,592                | 3,233,431                | 2,983,750               | 0                       |
| Central Charges                                  | 0                        | 0                        | 0                       | 0                       |
| Other  | 292,735                  | 914,503                  | 117,000                 | 0                       |
|  | 45.045.004               | 22 272 242               |                         | 22 722 222              |
| Operations                                       | 15,915,024               | 32,070,042               | 30,723,029              | 30,723,029              |
| State Personnel                                  | 6,821,556                | 10,554,673               | 7,767,050               | 7,767,050               |
| IT Staff Augmentation                            | 215,999                  | 3,556,800                | 4,178,516               | 4,178,516               |
| IT Vendor Contracts                              | 77,385                   | 1,300,000                | 1,300,000               | 1,300,000               |
| Licensing, Hardware & Maintenance                | 5,214,209                | 11,564,018               | 10,812,000              | 10,812,000              |
| Central Charges                                  | 3,569,680                | 4,477,462                | 5,948,536               | 5,948,536               |
| Other  | 16,195                   | 617,089                  | 716,927                 | 716,927                 |
| Total Expenditures                               | 64,468,775               | 92,693,686               | 46,016,691              | 30,723,029              |
| State Personnel                                  | 13,733,297               | 21,818,351               | 10,317,233              | 7,767,050               |
| IT Staff Augmentation                            | 16,875,393               | 27,443,915               | 7,711,411               | 4,178,516               |
| IT Vendor Contracts                              | 19,777,674               | 22,624,917               | 7,409,835               | 1,300,000               |
| Licensing, Hardware & Maintenance                | 10,203,801               | 14,797,449               | 13,795,750              | 10,812,000              |
| Central Charges                                  | 3,569,680                | 4,477,462                | 5,948,536               | 5,948,536               |
| Other  | 308,930                  | 1,531,592                | 833,927                 | 716,927                 |
|  |                          | _,                       |                         | 5,6                     |
| inancing   |                          |                          |                         |                         |
| Development                                      | 48,553,751               | 60,623,644               | 15,293,662              | 0                       |
| MNsure - Premium Withhold                        | 0                        | 0                        | 2,167,842               | 0                       |
| MNsure - Federal CCIIO                           | 11,957,754               | 7,686,705                | 0                       | 0                       |
| DHS - Federal Medicaid                           | 32,345,054               | 47,211,380               | 11,795,688              | 0                       |
| DHS - State Appropriation                        | 4,250,943                | 5,725,559                | 1,330,132               | 0                       |
|  | 1,200,000                | 0,1 = 0,000              | _,,,,,,,,,              |                         |
| Operations                                       | 15,915,024               | 32,070,042               | 30,723,029              | 30,723,029              |
| MNsure - Premium Withhold                        | 1,276,385                | 2,944,935                | 4,777,093               | 4,777,093               |
| MNsure - Federal CCIIO                           | 0                        | 0                        | 0                       | 0                       |
| DHS - Federal Medicaid                           | 8,813,740                | 21,283,535               | 18,984,725              | 18,984,725              |
| DHS - State Appropriation                        | 5,824,899                | 7,841,572                | 6,961,211               | 6,961,211               |
|  |                          |                          |                         |                         |
| Total Financing                                  | 64,468,775               | 92,693,686               | 46,016,691              | 30,723,029              |
| MNsure - Premium Withhold                        | 1,276,385                | 2,944,935                | 6,944,935               | 4,777,093               |
| MNsure - Federal CCIIO                           | 11,957,754               | 7,686,705                | 0                       | 0                       |
|  | 11 150 701               | 60 101 015               | 20 700 /12              | 10 00/ 775              |
| DHS - Federal Medicaid DHS - State Appropriation | 41,158,794<br>10,075,842 | 68,494,915<br>13,567,131 | 30,780,413<br>8,291,343 | 18,984,725<br>6,961,211 |

Development includes federally defined and applicable work, and MNsure development contributions. All other expenses considered

<sup>-</sup> Fiscal year *Financing* numbers are based on the federally-approved cost allocaton methodology that is generally applicable to each fiscal year (i.e. the report reflects a reasonable matching of expenditures and revenue).

## Minnesota Eligibility Technology System Fiscal Report for QE 06-30-2017

|                                   | FY 2017    | QE 9/30/16             | QE 12/31/16            | QE 3/31/17   | QE 6/30/17              | Expenditures | YTD                     |      | Estimated    | Est. FY                 |      | Estimated               |      |
|-----------------------------------|------------|------------------------|------------------------|--------------|-------------------------|--------------|-------------------------|------|--------------|-------------------------|------|-------------------------|------|
| TABLE 2: FY 2017 Budget vs YTD    | Budget     | Expenditures           | Expenditures           | Expenditures | Expenditures            | After FY End | Expenditures            | %    | Encumbrances | Exp & Enc               | %    | Balance                 | %    |
|                                   |            |                        |                        |              |                         |              |                         |      |              |                         |      |                         |      |
| Expenditures                      |            |                        |                        |              |                         |              |                         |      |              |                         |      |                         |      |
| -                                 |            |                        |                        |              |                         |              |                         |      |              |                         |      |                         |      |
| Development                       | 60,623,644 | 6,498,805              | 6,554,043              | 11,297,686   | 10,743,415              | 0            | 35,093,948              | 58%  | 5,196,705    | 40,290,653              | 66%  | 20,332,991              | 34%  |
| State Personnel                   | 11,263,678 | 1,449,492              | 1,343,229              | 1,547,343    | 4,047,326               | 0            | 8,387,390               | 74%  | 1,890,455    | 10,277,845              | 91%  | 985,833                 | 9%   |
| IT Staff Augmentation             | 23,887,115 | 1,818,275              | 3,003,734              | 6,755,874    | (1,543,581)             | 0            | 10,034,302              | 42%  | 2,438,022    | 12,472,324              | 52%  | 11,414,791              | 489  |
| IT Vendor Contracts               | 21,324,917 | 2,998,378              | 1,902,516              | 2,418,096    | 7,873,786               | 0            | 15,192,776              | 71%  | 508,883      | 15,701,659              | 74%  | 5,623,258               | 269  |
| Licensing, Hardware & Maintenance | 3,233,431  | 211,865                | 285,355                | 531,675      | 361,256                 | 0            | 1,390,151               | 43%  | 326,810      | 1,716,961               | 53%  | 1,516,470               | 479  |
| Central Charges                   | 0          | 0                      | 0                      | 0            | 0                       | 0            | 0                       | 0%   | 0            | 0                       |      | 0                       |      |
| Other                             | 914,503    | 20,795                 | 19,209                 | 44,698       | 4,628                   | 0            | 89,329                  | 10%  | 32,535       | 121,864                 | 13%  | 792,639                 | 879  |
| Operations                        | 32,070,042 | 3,344,177              | 5,451,449              | 7,791,206    | 4,800,220               | 0            | 21,387,052              | 67%  | 3,109,529    | 24,496,581              | 76%  | 7,573,461               | 249  |
| State Personnel                   | 10,554,673 | 1,004,011              | 2,056,284              | 3,126,885    | 1,594,567               | 0            | 7,781,748               | 74%  | 985,518      | 8,767,266               | 83%  | 1,787,407               | 179  |
| IT Staff Augmentation             | 3,556,800  | 0                      | 2,030,204              | 3,120,003    | 392,995                 | 0            | 392,995                 | 11%  | 494,606      | 887,601                 | 25%  | 2,669,199               | 759  |
| IT Vendor Contracts               | 1,300,000  | 0                      | 82,942                 | 1,043,674    | 392,993                 | 0            | 1,430,411               | 110% | 120,391      | 1,550,802               | 119% | (250,802)               | -19% |
| Licensing, Hardware & Maintenance | 11,564,018 | 2,340,166              | 3,210,303              | 1,652,087    | 1,192,926               | 0            | 8,395,482               | 73%  | 799,477      | 9,194,959               | 80%  | 2,369,059               | 209  |
| Central Charges                   | 4,477,462  | 2,340,100              | 3,210,303              | 1,916,457    | 1,172,243               | 0            | 3,088,700               | 69%  | 599,683      | 3,688,383               | 82%  | 789,079                 | 189  |
| Other                             | 617,089    | 0                      | 101,920                | 52,103       | 143,693                 | 0            | 297,716                 | 48%  | 109,854      | 407,570                 | 66%  | 209,519                 | 349  |
| Other                             | 017,069    | U                      | 101,920                | 32,103       | 143,093                 | U            | 297,710                 | 48%  | 109,834      | 407,370                 | 00%  | 209,319                 | 347  |
| Total Expenditures                | 92,693,686 | 9,842,982              | 12,005,492             | 19,088,892   | 15,543,634              | 0            | 56,481,000              | 61%  | 8,306,234    | 64,787,234              | 70%  | 27,906,452              | 309  |
| State Personnel                   | 21,818,351 | 2,453,503              | 3,399,513              | 4,674,228    | 5,641,893               | 0            | 16,169,138              | 74%  | 2,875,973    | 19,045,111              | 87%  | 2,773,240               | 139  |
| IT Staff Augmentation             | 27,443,915 | 1,818,275              | 3,003,734              | 6,755,874    | (1,150,586)             | 0            | 10,427,297              | 38%  | 2,932,628    | 13,359,925              | 49%  | 14,083,990              | 519  |
| IT Vendor Contracts               | 22,624,917 | 2,998,378              | 1,985,458              | 3,461,770    | 8,177,581               | 0            | 16,623,187              | 73%  | 629,274      | 17,252,461              | 76%  | 5,372,456               | 249  |
| Licensing, Hardware & Maintenance | 14,797,449 | 2,552,031              | 3,495,658              | 2,183,762    | 1,554,182               | 0            | 9,785,633               | 66%  | 1,126,287    | 10,911,920              | 74%  | 3,885,529               | 269  |
| Central Charges                   | 4,477,462  | 0                      | 0                      | 1,916,457    | 1,172,243               | 0            | 3,088,700               | 69%  | 599,683      | 3,688,383               | 82%  | 789,079                 | 189  |
| Other                             | 1,531,592  | 20,795                 | 121,129                | 96,801       | 148,321                 | 0            | 387,046                 | 25%  | 142,389      | 529,435                 | 35%  | 1,002,157               | 65%  |
| Financing                         |            |                        |                        |              |                         |              |                         |      |              |                         |      |                         |      |
| Development                       | 60,623,644 | 6.498.805              | 6.554.043              | 11.297.686   | 10.743.415              | 0            | 35.093.949              |      | 5.196.705    | 40.290.654              |      | 20.332.990              |      |
| MNsure - Premium Withhold         | 00,023,044 | 0,430,003              | 0,554,043              | 0            | 0                       | 0            | 0                       |      | 3,130,703    | 0                       |      | 0                       |      |
| MNsure - Federal CCIIO            | 7,686,705  | 1,451,263              | 1,698,838              | 1,191,650    | 1,251,340               | 0            | 5,593,091               |      | 892,313      | 6,485,404               |      | 1,201,301               |      |
| DHS - Federal Medicaid            | 47,211,380 | 4,517,617              | 3,608,531              | 9,358,419    | 8,527,745               | 0            | 26,012,312              |      | 3,836,688    | 29,849,000              |      | 17,362,380              |      |
| DHS - State Appropriation         | 5,725,559  | 529,925                | 1,246,674              | 747,617      | 964,330                 | 0            | 3,488,546               |      | 467,704      | 3,956,250               |      | 1,769,309               |      |
| ын этаке Арргорнаціон             | 3,723,333  | 323,323                | 1,240,074              | 747,017      | 304,330                 | 0            | 3,400,340               |      | 407,704      | 3,330,230               |      | 1,705,505               |      |
| Operations                        | 32,070,042 | 3,344,177              | 5,451,449              | 7,791,206    | 4,800,220               | 0            | 21,387,052              |      | 3,109,529    | 24,496,581              |      | 7,573,461               |      |
| MNsure - Premium Withhold         | 2,944,935  | 68,890                 | 240,769                | 191,987      | 140,993                 | 0            | 642,639                 |      | 812,072      | 1,454,711               |      | 1,490,224               |      |
| MNsure - Federal CCIIO            | 0          | 0                      | 0                      | 0            | 0                       | 0            | 0                       |      | 0            | 0                       |      | 0                       |      |
| DHS - Federal Medicaid            | 21,283,535 | 2,508,133              | 3,940,308              | 5,631,698    | 3,444,739               | 0            | 15,524,878              |      | 1,521,586    | 17,046,464              |      | 4,237,071               |      |
| DHS - State Appropriation         | 7,841,572  | 767,154                | 1,270,372              | 1,967,521    | 1,214,488               | 0            | 5,219,535               |      | 775,871      | 5,995,406               |      | 1,846,166               |      |
| Total Financing                   | 92,693,686 | 9,842,982              | 12,005,492             | 19,088,893   | 15,543,635              | 0            | 56,481,002              |      | 8,306,234    | 64,787,235              |      | 27,906,451              |      |
| MNsure - Premium Withhold         | 2,944,935  | 68,890                 | 240,769                | 191,987      | 140,993                 | 0            | 642,639                 |      | 812,072      | 1,454,711               |      | 1,490,224               |      |
| MNsure - Federal CCIIO            | 7,686,705  | 1,451,263              | 1,698,838              | 1,191,650    | 1,251,340               | 0            | 5,593,091               |      | 892,313      | 6,485,404               |      | 1,490,224               |      |
|                                   |            |                        |                        |              |                         |              |                         |      | ,            |                         |      |                         |      |
| DHS - Federal Medicaid            | 68,494,915 | 7,025,750<br>1,297,079 | 7,548,839<br>2,517,046 | 14,990,117   | 11,972,484<br>2,178,818 | 0            | 41,537,190<br>8,708,082 |      | 5,358,274    | 46,895,464<br>9,951,656 |      | 21,599,451<br>3,615,475 |      |
| DHS - State Appropriation         | 13,567,131 | 1,297,079              | 2,317,046              | 2,715,139    | 2,1/8,818               | 0            | 0,708,082               |      | 1,243,575    | 9,551,050               |      | 3,013,475               |      |
|                                   |            |                        |                        |              |                         |              |                         |      |              |                         |      |                         |      |

Notes:

- Development includes federally defined and applicable work, and MNsure development contributions. All other expenses considered operations.

- Expended includes actual fiscal year expenditures. Due to normal processing and invoicing time, some expenditure reporting may lag.

- Fiscal year Financing numbers are based on the federally-approved cost allocation methodology that is generally applicable to each fiscal year (i.e. the report reflects a reasonable matching of expenditures and revenue).

- Expenditures After Fiscal Year (FY) End: Due to the standard lag between invoicing and payments, fiscal year 2017 expenditures may be recognized after June 30th.