

Request for Proposals Consumer Decision Support Tools for the MNsure Website

Project Overview

MNsure is requesting proposals to provide consumer decision support tools ("Tools") for consumers shopping and purchasing an individual or small group qualified health plan through MNsure. Specifically, MNsure seeks to offer access to multi-faceted plan comparison Tools beginning November 1, 2015, for private health insurance plans sold through MNsure.

Goal

It is the goal of this project to provide consumers with optional Tools to depict their estimated out-of-pocket costs and other comparison points to support their shopping for qualified health plans ("QHP") offered through MNsure. This will go beyond premium and cost sharing amounts to allow consumers a more customized estimate of their overall expected out-of-pocket costs, and a better understanding of other benefit details for particular plans. To do this, Tools may also include quality rating comparison data, provider network directories, and/or other features in addition to an out-of-pocket cost estimate calculator. The Tools will provide consumers with information on differences between QHPs, such as overall annual out-of-pocket cost estimates, and offer consumers other innovative resources personalized to support informed decision-making on which health plan best meets their needs and budget.

Background

To assure minimal disruption to current MNsure IT development efforts, MNsure seeks Tools that at this time are distinct and not integrated into the MNsure IT System. MNsure is seeking Tools that are accessed from the MNsure website, making cost comparison and other decision support information easily accessible.

Responsibilities and Requirements of the Vendor

The selected Responder ("Vendor") will provide Tools that depict at a minimum, estimated out-of-pocket costs for QHPs offered on the MNsure health insurance exchange. The Tools must provide customized estimates based on Vendor-defined criteria for consumer-specific data input as well as the coverage and benefits of each plan. The Tools may be utilized by consumers shopping for QHPs with or without advance premium tax credits on MNsure. The Vendor's proposal must include details about how it will address each of the deliverables outlined below.

NOTE: For the purposes of this RFP, Vendor can assume an incrementally increasing user base of up to 300,000 anonymous QHP shoppers. Vendor can also assume MNsure will have approximately 100 QHPs offered for the 2016 plan year.

Deliverable One

Develop and customize functionality meeting MNsure requirements and implement an out-of-pocket cost calculator and other decision support comparison tools that will be easily accessible by consumers.

- A. Vendor must use the agreed-upon approach detailed in the Proposal and outlined in the final, negotiated Contract to develop the out-of-pocket cost calculator and any other decision support comparison Tools proposed.
- B. Vendor must make these Tools easily accessible to users from MNsure.org website.

- C. Vendor will utilize the agreed upon approach detailed in the Proposal and outlined in the final, negotiated Contract to obtain the individual market QHP data for use in the Tools.
- D. Vendor will provide criteria for user-specific data input as needed to support Vendor methodology in determining out-of-pocket cost estimates and other plan comparison decision results.
- E. Vendor will return out-of-pocket cost estimates and other plan comparison decision support results to users in agreed upon online format.
- F. Vendor will develop and work with MNsure on a landing page to aid the seamless transition from the MNsure site to online decision support Tools. The information on the landing page must clearly assist the user in understanding the purpose of the Tools and how they can be used to determine estimated out-of-pocket costs and other plan comparison points.
- G. Vendor will provide detailed information on their process and methodology for populating and maintaining any decision support tools proposed to MNsure.

Deliverable Two

Test Tools with a consumer audience to assess consumer understanding of the information and usability of the Tools. Consumers recruited to participate in these testing sessions must include a diverse racial, ethnic and socioeconomic population and be representative of all likely marketplace users.

- A. Submit a draft testing plan, or results of previous Vendor-completed testing results, to MNsure outlining how the Vendor will conduct, or has conducted, consumer testing. This should include number of consumers to participate, recruitment methods for consumer participation, session format and dates, and an interview guide and related materials.
- B. The Vendor must reserve and pay for the cost of facility space appropriate to conduct consumer testing. The facility must allow for external viewers to observe the sessions.
- C. The Vendor must recruit participants for the consumer testing process.
- D. The Vendor must conduct the consumer testing process based on structured formats and applicable interview guides.
- E. The Vendor must provide a written summary of consumer feedback and submit that information and any related recommendations for methodological modifications to MNsure.
- F. If the Vendor has previously completed usability testing but the previous results fail to meet each requirement listed above, MNsure may require additional testing to be completed to address MNsure specified criteria.

Deliverable Three

Tools will be tested and explained in multiple venues prior to release to consumers for use.

- A. Vendor will develop a plan to populate the Tools with its own test data prior to having production data available from MNsure. Vendor will not have access to production data for 2016 plan year until the fall of 2015. Vendor will provide a written proposal with its plan for this testing and present this proposal to MNsure for feedback and revisions based on MNsure requirements.
- B. Vendor must allow MNsure staff the ability to test the Tools for accuracy using 2015 plan data, as well as the final production data. MNsure staff must be able to review the underlying data and the final input/output. Vendor will provide a written proposal with its plan for this testing and present this proposal to MNsure for feedback and revision based on MNsure requirements.
- C. Vendor must allow MNsure partners, including insurance carriers, the opportunity to test the Tools for accuracy at the discretion of MNsure. Carriers must be able to view and test only their own data during this testing phase. MNsure and our partners must be able to review the underlying data and the final input/output. Vendor will provide a written proposal with its plan for this testing and present this proposal to MNsure for feedback and revisions based on MNsure requirements.

Deliverable Four

Vendor will model the detailed benefits of each QHP within their Tools for initial implementation, and will continuously maintain/update benefits in a timely manner for any plans in which modifications have occurred.

A. Vendor should anticipate updating the individual QHP data in the Tools on an annual basis as required by annual plan and rate filings, as well as annual CCIIO Template changes. However, the Vendor must be prepared and willing/able to make changes on an ad hoc basis if required by MNsure.

Deliverable Five

Knowledge Transfer to Appropriate State Staff as Needed.

Vendor, if required to transfer management of Tools to MNsure, will provide this knowledge transfer via written documentation, which must consist of two components:

- User Manual—this manual will be specifically developed for use by nontechnical staff. It should include
 all aspects of how to use the application, screen shots to walk the user through the application and
 explanations that use nontechnical language. The manual will explain in detail how to access the
 administrative area and make changes to all values, labels, drop-down boxes and wording on the
 output screens.
- **Technical Manual**—this manual will be specifically developed for use by technical staff, such as a programmer or technical support person. It should include all of the technical information on the application including full and accurate documentation of the structure and code. This information must be adequate for use by State technical/IT staff in correcting programming problems and modification for any future needs.

Deliverable Six

Provide project management.

- A. Vendor must proactively manage the contract and make MNsure staff aware of risks related to timely and successful completion of deliverables as they are identified. Vendor must use a standard project management template reporting tool provided by MNsure.
- B. Vendor must participate in a regularly scheduled weekly call (or more frequently as needed), produce meeting minutes from those calls and respond to inquiries and calls from MNsure promptly.
- C. Vendor will follow project management methodologies, establishing and meeting milestones.
- D. Vendor will identify in the proposal a project manager as a lead contract person to oversee the project; serve as a liaison with other contractor staff; and serve as a point of contact for the identified MNsure staff contact.
- E. Vendor will provide ad hoc progress reports, data or information in writing as requested by MNsure.

Deliverable Seven

General contract responsibilities.

- A. Key Vendor staff must be readily accessible by telephone and email to consult with MNsure staff as needed and/or requested by MNsure.
- B. Before conclusion of the contract and in the event that the contract is terminated and/or the contract is awarded to another contractor, Vendor must develop a transition plan, if applicable, for continued operations that shall assist MNsure in accomplishing the tasks described in this RFP.
- C. At the conclusion of the contract, Vendor must turn over to MNsure all materials, studies, reports and technical documentation developed for this MNsure project. Materials, studies, reports and technical documentation developed for this project are presumed to be the property of MNsure.

Technical Requirements

Vendor **must** be able to meet the time requirements identified within this RFP. The state of Minnesota is seeking Tools that are implementation ready and hosted by the Vendor. The priority will be for a Vendor who can provide Tools that demonstrate a proven track record of successful implementation and adaptability to the complexities and needs of various data sets.

Technical Requirement One

Vendor will propose information on the technical design and functionality to show how the application will work. This proposal will also include any corresponding duties of MNsure and/or State technical staff in implementing the application.

- Vendor will supply MNsure with any technical documentation required to implement the Tools, outlining Vendor's existing technical and hosting capabilities.
- Vendor will also document and maintain requirements and technical specifications particular to this implementation in an agreed-upon format.

Technical Requirement Two

Vendor will supply MNsure with recurring status reports, indicating usage statistics and analytics in an agreedupon format. Usage statistics should include number of successful and failed requests to the Tools. Analytics should include items such as the standard deviation and confidence intervals of the out-of-pocket cost estimates provided in the Vendor's responses.

Technical Requirement Three

Vendor will propose hosting options to MNsure. MNsure is interested in understanding the options available and associated costs with Vendor-hosted comparison Tools and MNsure-hosted Vendor comparison Tools. The Vendor Tools must be compatible with the MNsure.org website, meeting state web content standards.

Technical Requirement Four

Vendor must demonstrate the ability to meet the Security and Data Protection Requirements as outlined in Section 24 of the attached contract template and make the Tools and other functionality available to testing procedures to be completed by the State as needed.

Technical Requirement Five

The Tools must comply with Minnesota IT Accessibility Standards effective September 1, 2010, as updated on October 3, 2013, located at http://mn.gov/oet/programs/policies/accessibility/index.jsp#, and provide as many accessibility options as possible. Minnesota's accessibility standards require in part, compliance with the Web Content Accessibility Guidelines (WCAG) 2.0 (Level AA) and Section 508 of the Rehabilitation Act, Subparts A-D. MNsure is committed to making the web-based comparison tool as accessible to as many consumers with unique accessibility concerns as possible. Vendors must complete the attached VPATs and return these forms with their proposal (See Appendices A and B). The level of compliance with applicable accessibility standards will be reflected in scores related to the proposed functionality. This technical requirement will be addressed and evaluated according to Proposal Section, number 6, described below. Responses that do not meet the required number of standards or the specific standards required may be rejected and may not receive further consideration.

Technical Requirement Six

Vendor must be able to use and integrate data in the following format: Plan Data in The Center for Consumer Information and Insurance Oversight (CCIIO) Template format.

RFP Schedule and Question and Proposal Submission Information

RFP Schedule

Request for Proposals (RFP) solicitation
Deadline for Submission of Questions (via e-mail only)
Questions and Answers Posted on MNsure website
Deadline for Submission of Proposal
Proposal Evaluations Commence
Vendor Interviews (optional at discretion of MNsure
Award Decision

Monday, April 27, 2015 Monday, May 4, 2015; 4:00 p.m. CT Monday, May 11, 2015 Tuesday, May 19, 2015; 4:00 p.m. CT Wednesday, May 20, 2015 Wednesday, June 3, 2015 Monday, June 8, 2015

RFP Questions

All questions must be submitted via e-mail no later than 4:00 p.m. Central Time on Monday, May 4, 2015, to:

E-mail Address: Peg.Hersch@state.mn.us

E-mail Subject Line: Cost Comparison Tools RFP

Note: Other persons, regardless of position, **are not** authorized to discuss this RFP or its requirements with anyone throughout the solicitation, evaluation and awarding processes and responders must not rely on

information obtained from non-authorized individuals. MNsure reserves the right to disqualify from consideration any proposal if it discovers a Responder contacted MNsure or state staff other than the individual above.

Proposal Submission Information

Proposals must be submitted in hard copy and mailed, expressed or personally delivered to:

Peg Hersch MNsure 81 East Seventh Street, Suite 300 Saint Paul, Minnesota 55101

If shipping proposal via express service, identify **651-539-1380** as the telephone number on the shipping label.

All proposals must be received by MNsure no later than 4:00 p.m. Central Time on Tuesday, May 19, 2015. All proposals will be date and time stamped when they are received by MNsure.

The following will **not** be accepted and/or considered: late Proposals; proposals submitted via fax; or proposals submitted electronically via e-mail.

All costs incurred in responding to this RFP will be borne by the responder.

Proposals. Submit nine (9) paper copies of the proposal. Proposals must be submitted in a sealed mailing envelope or package with the responder's name and address identified on the outside of the shipping container. Each copy of the proposal must be signed in ink by an authorized member of the firm.

Cost Proposal. Provide one copy of the cost proposal in a separately sealed envelope clearly marked on the outside "Cost Proposal" along with the firm's name. For purposes of completing the cost proposal, the State does not make regular payments based upon the passage of time; it only pays for services performed or work delivered after it is accomplished.

Proposals will be evaluated on "best value" as specified below. The cost proposal will not be opened by the review committee until after the qualifications points are awarded.

Notes

- 1. MNsure reserves the right to interview candidates based on responses and scores. Responders may be contacted to schedule an interview.
- 2. The contract is anticipated to commence on or about June 15, 2015, and continue through, at a minimum, the next open enrollment period. MNsure reserves the option to extend the resulting contract for up to five years from the original contract start date.

Proposal Sections and Content Requirements

Proposal must be separated into the following, distinguishable sections. Proposals must **not include any information that is not requested** such as marketing materials. Including such information may adversely affect scores.

Section 1: Cover Letter

Cover letter identifying the following:

Vendor Company Name

Street Address

Mailing Address (if different)

Company Contact Person

Contact person's direct e-mail address and telephone number

Respondent must describe why it is an eligible respondent to this RFP. The letter must be signed by an individual who is authorized to bind the company to all statements in the proposal and the services and requirements as stated in the RFP. Proposals from single organizations equipped to perform all the tasks or from a lead contractor with subcontractors are welcome. If an organization proposes to carry out actions

associated with this RFP with the assistance of subcontractors, those subcontractors and their roles must be specifically identified in the cover letter.

Section 2: Organizational Experience and Financial Stability

Part 1: In no more than one page, describe the company's core work, its relationship to this project and demonstrate the company's capacity to oversee and manage this project. Vendor is recommended to also include information regarding previous work completed similar to that described in this RFP. For each previous project, identify the client's name, contact person, direct telephone number, direct e-mail address and dates identifying total duration. Responders to this RFP are encouraged to notify references that they may be contacted by MNsure.

Part 2: In a narrative not to exceed one page double-spaced, explain how your organization can meet or exceed the financial demands necessary to complete the work described in this RFP and provide ongoing support over the life of a contract with MNsure. Submit your organization's most recent financial statement.

Section 2 is worth 50, 5% of the total score.

Section 3: Project Approach

Part 1: Submit an organizational chart identifying the proposed team structure, including roles and responsibilities of those employees who would be assigned lead responsibilities on the MNsure project.

Part 2: Identify in five pages or less, double-spaced, the methodology for accomplishing the deliverables outlined in this RFP. This must include a written description of the Vendor's proposed methodology for its comparison Tools. Identify any deliverables or work efforts not included in the RFP solicitation that should be included to assure success.

Specifically, in addition to addressing each deliverable, Vendor should include the following information:

- A. Vendor will provide detailed information on their analytic process for determining out-of-pocket cost estimates. At a minimum, this will include Vendor's cost estimation process and methodology, how data provided to Vendor will be incorporated into cost calculation, ongoing maintenance and updating of data, and definition of proposed data input requested from the user.
- B. Vendor will provide detailed information on their process and methodology for populating and maintaining other decision support tools proposed to MNsure. At a minimum, this will include Vendor's process for collection, maintenance and updating of data used by Vendor to populate corresponding Tool, definition of any proposed data input requested from user, definition of any data input requested from MNsure.
- C. Vendor will describe and provide a visual image of how all information will be displayed for the user.

Section 3 is worth 100 points, 10% of the total score.

Section 4: Technical Requirements

Identify in five pages or less, double-spaced, the method for meeting the technical requirements 1, 2, 3, 4 and 6, as outlined in this RFP. Technical requirement 5 should be addressed in Proposal Section 6, Accessibility. Section 4 is worth 100 points, 10.0% of the total score.

Section 5: Accessibility

Complete and submit the two Voluntary Product Assessment Templates (VPAT) forms included as appendices A and B. Additional guidance for Vendors completing the VPAT documents is available at this link: http://mn.gov/mnit/programs/accessibility/it_procurement.jsp. See the link titled, "Vendor VPAT Guidance." Section 5 is worth 50 points, 5% of the total score

Section 6: Consumer Experience and Functionality Review

As part of its response to the RFP, Vendor must provide MNsure access to a functional version of its Tools to allow MNsure to conduct a hands-on review of this version of its Tools. The review must occur on a version of these Tools that allows for interactive use by the evaluation team, including user-generated data. Submission of only video demonstrations, static screenshots or PowerPoint presentations will be considered nonresponsive to the RFP. Additionally, failure to provide the access to such Tools described herein will eliminate Vendor from consideration.

Access to the Tools can include, but is not limited to the following methods:

- Weblink to publicly available Tools with test data
- Weblink to publicly available Tools currently in use with "live" data
- Weblink to privately accessible Tools in a testing environment or other similar environment

MNsure will review Tools to evaluate the user experience. This will include, but is not limited to, the following factors: ease of understanding information presented, completeness of information, diversity of comparison points, extra features not required by the RFP, usability, ease of navigation, speed of page/data loading, etc.

Section 6 is worth 350 points, 35% of the total score

Section 7: Acceptance of MNsure Contract

Points will be awarded for Vendors willing to accept MNsure's professional and technical services contract without exceptions/modifications in order to expedite execution of a contract following an award. 50 points, 5% of the total score, will be awarded to responders accepting the sample contract provided in Attachment 7 without any exceptions/modifications other than exceptions/modifications that relate to identification of the parties, the identification of specific costs (section 4.1 of the sample contract), the identification of the term of the contract (sections 1.1 and 1.2 of the sample contract) and the description of project duties (section 2 of the sample contract). Responders wishing to negotiate any terms and conditions of the standard contract must identify in detail its proposed modifications. The proposed modifications and corresponding explanations must be listed in this section of the Proposal. Points will be deducted from proposals based on the amount of exceptions/modifications requested from the sample contract.

Section 7 is worth 50 points, 5% of the total score.

Section 8: Required Documents

Complete and submit the following forms:

- Affidavit of Non-Collusion (Attachment 1)
- Certificate Regarding Lobbying (Attachment 2)
- Work Force/Affirmative Action Certification (Attachment 3)
- Equal Pay Certificate (Attachment 4)
- Veterans Preference Form, if applicable (Attachment 5)
- Resident Vendor Form, if applicable (Attachment 6)

Section 8 is used in determining Pass/Fail requirements.

Section 9: Cost Proposal (to be placed in separate, sealed envelope)

Provide the best financial proposal to complete the work for the duration of the contract based on the proposed work plan. Identify any assumptions made to create your cost proposal. Travel or other costs must be factored into the bid, as no additional fees will be paid to perform this work.

Cost proposals should address the following points to ensure consistency in approach:

- Include any relevant onetime implementation costs
- Include annual and biannual costs for updating data sets, if these costs are separate from one-time implementation costs
- Assume a contract that will include extensions of up to four years (total costs for five years in total)
- Include costs for both Tools hosted by the Vendor and Tools hosted by MNsure
- Include any anticipated additional costs that will become the responsibility of MNsure. Any costs that
 are included at the time of negotiation which are not included in this proposal may lead the Vendor's
 Proposal to be determined to be unresponsive

Section 9 is worth 300 points, 30% of the total score.

Proposal Evaluation and Award Process

All responses received by the deadline will be evaluated. Proposals will first be reviewed for responsiveness to determine if the minimum (Pass/Fail) requirements have been met. Proposals that meet the minimum requirements will be forwarded to the evaluation team for review and scoring. The evaluation team will evaluate the responses to determine which proposal(s) provides the "best value" to MNsure and the State. In determining "best value," the evaluation team will consider price and other criteria. A 1,000-point scale (see below) will be used to create the final evaluation recommendation.

Note: MNsure reserves the right, based on the scores of the proposals, to create a short-list of responders to interview. MNsure also reserves the right to seek the best and final offer from more than one responder, or to negotiate concurrently with more than one Vendor in order to achieve the best value for MNsure and the State.

Mandatory Requirements (Scored as Pass/Fail)

The following criteria will be considered on a pass/fail basis. Each criterion must pass in order for a Proposal to be reviewed and scored by the evaluation team.

- 1. Proposal must be received on or before the due date and time and address specified in this RFP.
- 2. Proposal must contain all nine sections, clearly distinguishable, identified above.
- 3. Proposals must contain all four required documents (Attachments 1 through 4) identified in Section 8 above. All documents must be completed, signed and dated no earlier than May 19, 2015.

MNsure will verify the minimum criteria above are met before distributing the Proposals to the evaluation team.

Evaluation and Scoring Factors

The weighted scores on which proposals will be judged will be:

1.	Section 2 [Org. Exp. and Financial Stability]	50 points	5%
2.	Section 3 [Project Approach]	100 points	10%
3.	Section 4 [Technical Requirements]	100 points	10%
4.	Section 5 [Accessibility]	50 points	5%
5.	Section 6 [Consumer Experience Review]	350 points	35%
6.	Section 7 [Acceptance of MNsure Contract]	50 points	5%
7.	Section 9 [Cost]	300 points	<u>30%</u>
		1,000 points	100.0%

General Requirements

Affidavit of Non-Collusion (Attachment 1)

Each responder must complete the attached Affidavit of Non-Collusion and include it in Section 8 of the Proposal.

Conflicts of Interest

Responder must provide a list of all entities with which it has relationships that create, or appear to create, a conflict of interest with the work that is contemplated in this request for proposals. The list must identify the name of the entity, the relationship and a discussion of the conflict.

Proposal Contents

By submission of a proposal, Responder warrants the information provided is true, correct and reliable for purposes of evaluation for potential contract award. The submission of inaccurate or misleading information may be grounds for disqualification from the award as well as subject the Responder to suspension or debarment proceedings as well as other remedies available by law.

Disposition of Responses

All materials submitted in response to this RFP will become property of MNsure and will become public record in accordance with Minnesota Statutes § 13.591 after the evaluation process is completed. Pursuant to the statute, completion of the evaluation process occurs when the government entity has completed negotiating the contract with the selected Vendor. If the Responder submits information in response to this RFP that it

believes to be trade secret materials as defined by the Minnesota Government Data Practices Act, Minnesota Statutes § 13.37, the Responder must:

- Clearly mark all trade secret materials in its response at the time the Proposal is submitted;
- Include a statement with its response justifying the trade secret designation for each item; and
- Defend any action seeking release of the materials it believes to be trade secret, and indemnify and hold harmless the State, its agents and employees, from any judgments or damages awarded against the State in favor of the party requesting the materials, and any and all costs connected with that defense. This indemnification survives MNsure's award of a contract. In submitting a response to this RFP, the Responder agrees that this indemnification survives as long as the trade secret materials are in possession of MNsure.

MNsure does not consider the prices submitted by the Responder to be proprietary or trade secret materials.

Contingency Fees Prohibited

Pursuant to Minnesota Statutes § 10A.06, no person may act as or employ a lobbyist for compensation that is dependent upon the result or outcome of any legislation or administrative action.

Sample MNsure Contract (Attachment 7)

Responders should be aware of MNsure's standard contract terms and conditions in preparing their response and a sample MNsure Professional/Technical Services Contract is attached for reference. Additionally, given that MNsure is seeking to have a contract for these services executed in an expedient manner, MNsure is basing 7.5% of the total score for each proposal on a responders willingness to accept the proposed contract terms as is, without any exceptions/modifications except ones that relate to identification of the parties, the identification of specific costs (Section 4.1), the identification of the term of the contract (sections 1.1 and 1.2) and the description of project duties (Section 2). Much of the language reflected in the contract is required by statute.

If you take exception to any of the terms, conditions or language in the contract, and are requesting modifications to the sample contract included in Attachment 7, you must indicate those exceptions by including a "redlined" version of the sample contract with your response to the RFP that specifically identifies the exceptions/modifications you are seeking. The "redlined" version must be included in Section 7 of the Proposal.

Be advised that certain exceptions may result in a proposal being disqualified from further review and evaluation.

Only those exceptions/modifications specifically indicated in a "redlined" version of a draft contract included in Section 7 with your response to the RFP will be available for discussion or negotiation.

Reimbursements

Reimbursement for travel and subsistence expenses actually and necessarily incurred by the contractor as a result of the contract will be in no greater amount than provided in the current "Commissioner's Plan" promulgated by the commissioner of Minnesota Management and Budget. Reimbursements will not be made for travel and subsistence expenses incurred outside Minnesota unless it has received the State's prior written approval for out of state travel. Minnesota will be considered the home state for determining whether travel is out of state.

Organizational Conflict of Interest

The responder warrants that, to the best of its knowledge and belief, and except as otherwise disclosed, there are no relevant facts or circumstances that could give rise to organizational conflicts of interest. An organizational conflict of interest exists when, because of existing or planned activities or because of relationships with other persons, a Vendor is unable or potentially unable to render impartial assistance or advice to MNsure, or the Vendor's objectivity in performing the contract work is or might be otherwise impaired, or the Vendor has an unfair competitive advantage. The responder agrees that, if after award, an organizational conflict of interest is discovered, an immediate and full disclosure in writing must be made to MNsure's Chief Procurement Officer, which must include a description of the action, which the contractor has taken or proposes to take to avoid or mitigate such conflicts. If an organizational conflict of interest is determined to exist, MNsure may, at its discretion, cancel the contract. In the event the responder was aware

of an organizational conflict of interest prior to the award of the contract and did not disclose the conflict to MNsure, MNsure may terminate the contract for default. The provisions of this clause must be included in all subcontracts for work to be performed similar to the service provided by the prime contractor, and the terms "contract," "contractor," and "contracting officer" modified appropriately to preserve MNsure's rights.

Preference to Targeted Group and Economically Disadvantaged Business and Individuals

Veteran-Owned Preference (Attachment 5)

In accordance with Minnesota Statutes § 16C.16, subdivision 6a(a), except when mandated by the federal government as a condition of receiving federal funds, the commissioner shall award up to a six percent (6%) preference on state procurement to **certified small businesses** that are **majority-owned and operated by**:

- (1) Recently separated veterans who have served in active military service, at any time on or after September 11, 2001, and who have been discharged under honorable conditions from active service, as indicated by the person's United States Department of Defense form DD-214 or by the commissioner of veterans affairs; or
- (2) Veterans with service-connected disabilities, as determined at any time by the United States Department of Veterans Affairs; or
- (3) Any other veteran-owned small businesses certified under section 16C.19, paragraph (d). In accordance with Minnesota Statutes § 16C.19 (d), a veteran-owned small business, the principal place of business of which is in Minnesota, is certified if it has been verified by the United States Department of Veterans Affairs as being either a veteran-owned small business or a service disabled veteran-owned small business, in accordance with Public Law 109-461 and Code of Federal Regulations, title 38, part 74.

To receive a preference, the veteran-owned small business must meet the statutory requirements above by the solicitation opening date and time.

If a Responder wishes to claim the veteran-owned preference, complete and sign Attachment 5 and include the Form in Section 8 of the Proposal. Only eligible veteran-owned small businesses that meet the statutory requirements and provide adequate documentation will be given the preference.

Work Force Certification (Attachment 3)

For all contracts estimated to be in excess of \$100,000, responders are required to complete the attached Affirmative Action Data page and include it in Section 8 of the Proposal. As required by Minnesota Rule 5000.3600, "It is hereby agreed between the parties that Minnesota Statute § 363A.36 and Minnesota Rule 5000.3400 - 5000.3600 are incorporated into any contract between these parties based upon this specification or any modification of it. A copy of Minnesota Statute § 363A.36 and Minnesota Rule 5000.3400 - 5000.3600 are available upon request from the contracting agency."

Equal Pay Certification (Attachment 4)

If the Response to this solicitation could be in excess of \$500,000, the Responder must obtain an Equal Pay Certificate from the Minnesota Department of Human Rights (MDHR) or claim an exemption prior to contract execution. A responder is exempt if it has not employed more than 40 full-time employees on any single working day in one state during the previous 12 months. Please contact MDHR with questions at 651-539-1095 (metro), 1-800-657-3704 (toll free), 711 or 1-800-627-3529 (MN Relay) or at compliance.MDHR@state.mn.us. The Proposer must complete the attached Attachment 4 and include it in Section 8 of its Proposal.

Certification Regarding Lobbying (Attachment 2)

Federal money will be used or may potentially be used to pay for all or part of the work under the contract. Therefore, the Proposer must complete the attached **Certification Regarding Lobbying** and include it in Section 8 of its Proposal.

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion

Federal money will be used or may potentially be used to pay for all or part of the work under the contract. Therefore, the Proposer must certify the following, as required by the regulations implementing Executive Order 12549.

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion—Lower Tier Covered Transactions

Instructions for Certification

- 1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- 4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverages sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this response that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this proposal that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion—Lower Tier Covered Transaction," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Nonprocurement Programs.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 C.F.R. 9, subpart 9.4, suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the

department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion—Lower Tier Covered Transactions

- 1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Insurance Requirements

- A. Contractor shall not commence work under the contract until it has obtained all the insurance described below and MNsure has approved such insurance. Contractor shall maintain such insurance in force and effect throughout the term of the contract.
- B. Contractor is required to maintain and furnish satisfactory evidence of the following insurance policies:
 - 1. **Workers Compensation Insurance.** Except as provided below, Contractor must provide Workers Compensation insurance for all its employees and, in case any work is subcontracted, Contractor will require the subcontractor to provide Workers' Compensation insurance in accordance with the statutory requirements of the State of Minnesota, including Coverage B, Employer's Liability. Insurance **minimum** limits are as follows:

\$100,000 - Bodily Injury by Disease per employee

\$500,000 - Bodily Injury by Disease aggregate

\$100,000 - Bodily Injury by Accident

If Minnesota Statute 176.041 exempts Contractor from Workers Compensation insurance or if the Contractor has no employees in the State of Minnesota, Contractor must provide a written statement, signed by an authorized representative, indicating the qualifying exemption that excludes Contractor from the Minnesota Workers' Compensation requirements.

If during the course of the contract the Contractor becomes eligible for Workers Compensation, the Contractor must comply with the Workers' Compensation Insurance requirements herein and provide the State of Minnesota with a certificate of insurance.

2. **Commercial General Liability Insurance.** Contractor is required to maintain insurance protecting it from claims for damages for bodily injury, including sickness or disease, death and for care and loss of services as well as from claims for property damage, including loss of use which may arise from operations under the Contract whether the operations are by the

Contractor or by a subcontractor or by anyone directly or indirectly employed by the Contractor under the contract. Insurance minimum limits are as follows:

\$2,000,000 - per occurrence

\$2,000,000 - annual aggregate

\$2,000,000 – annual aggregate – Products/Completed Operations

The following coverage's shall be included:

- Premises and Operations Bodily Injury and Property Damage
- Personal and Advertising Injury
- Blanket Contractual Liability
- Products and Completed Operations Liability
- State of Minnesota named as an Additional Insured, to the extent permitted by law
- 3. **Commercial Automobile Liability Insurance.** Contractor is required to maintain insurance protecting it from claims for damages for bodily injury as well as from claims for property damage resulting from the ownership, operation, maintenance or use of all owned, hired and non-owned autos

which may arise from operations under this contract, and in case any work is subcontracted the contractor will require the subcontractor to maintain Commercial Automobile

Liability insurance **minimum** limits are as follows:

\$2,000,000 – per occurrence Combined Single limit for Bodily Injury and Property Damage

In addition, the following coverage's shall be included:

Owned, Hired and Non-owned Automobile

4. **Professional/Technical, Errors and Omissions and/or Miscellaneous Liability Insurance.** This policy will provide coverage for all claims the contractor may become legally obligated to pay resulting from any actual or alleged negligent act, error or omission related to Contractor's professional services required under the contract. Contractor is required to carry the following **minimum** limits:

\$2,000,000 – per claim or event \$2,000,000 – annual aggregate

Any deductible will be the sole responsibility of the Contractor and may not exceed \$50,000 without the written approval of MNsure. If the Contractor desires authority from the State to have a deductible in a higher amount, the Contractor shall so request in writing, specifying the amount of the desired deductible and providing financial documentation by submitting the most current audited financial statements so that the State can ascertain the ability of the Contractor to cover the deductible from its own resources.

The retroactive or prior acts date of such coverage shall not be after the effective date of this Contract and Contractor shall maintain such insurance for a period of at least three (3) years, following completion of the work. If such insurance is discontinued, extended reporting period coverage must be obtained by Contractor to fulfill this requirement.

C. Additional Insurance Conditions

- Contractor's policy(ies) shall be primary insurance to any other valid and collectible insurance available to the State of Minnesota with respect to any claim arising out of Contractor's performance under this contract:
- If Contractor receives a cancellation notice from an insurance carrier affording coverage herein,
 Contractor agrees to notify the State of Minnesota within five (5) business days with a copy of the
 cancellation notice, unless Contractor's policy(ies) contain a provision that coverage afforded under the
 policy(ies) will not be cancelled without at least thirty (30) days advance written notice to the State of
 Minnesota;
- Contractor is responsible for payment of Contract related insurance premiums and deductibles;
- If Contractor is self-insured, a Certificate of Self-Insurance must be attached;
- Contractor's policy(ies) shall include legal defense fees in addition to its liability policy limits, with the exception of B.4 above;
- Contractor shall obtain insurance policy(ies) from insurance company(ies) having an "AM BEST" rating
 of A- (minus); Financial Size Category (FSC) VII or better, and authorized to do business in the State of
 Minnesota; and
- An Umbrella or Excess Liability insurance policy may be used to supplement the Contractor's policy limits to satisfy the full policy limits required by the Contract.
- D. MNsure reserves the right to immediately terminate the contract if the contractor is not in compliance with the insurance requirements and retains all rights to pursue any legal remedies against the contractor. All insurance policies must be open to inspection by the State, and copies of policies must be submitted to the State's authorized representative upon written request.
- E. The successful responder is required to submit Certificates of Insurance acceptable to MNsure as evidence of insurance coverage requirements prior to commencing work under the contract.

E-Verify Certification

By submission of a proposal for services in excess of \$50,000, Contractor certifies that as of the date of services performed on behalf of the State, Contractor and all its subcontractors will have implemented or be in the process of implementing the federal E-Verify program for all newly hired employees in the United States who will perform work on behalf of the State. In the event of contract award, Contractor shall be responsible for collecting all subcontractor certifications and may do so utilizing the E-Verify Subcontractor Certification Form available at http://www.mmd.admin.state.mn.us/doc/EverifySubCertForm.doc. All subcontractor certifications must be kept on file with Contractor and made available to the State upon request.

Special Notices

- 1. This Request for Proposal (RFP) does not obligate the State of Minnesota or MNsure to award a contract or complete the proposed program and MNsure reserves the right to cancel this RFP if it is considered to be in its best interest. Proposals must be clear and concise. Proposals that are difficult to follow or that do not conform to the RFP format specifications may be rejected. Responding contractors must include the required information identified in this RFP. MNsure reserves the right to reject a proposal if required information is not provided or is not organized as directed.
- 2. Travel or other costs must be factored into the bid because no additional fees will be paid to perform this work.
- 3. The contract will be awarded on a "best value" basis and MNsure reserves the right to award a contract other than to the lowest bidder.
- 4. MNsure reserves the right, based on the scores of the proposals, to create a short-list of responders to interview.
- 5. MNsure reserves the right to seek the best and final offer from more than one responder, or to negotiate concurrently with more than one Vendor in order to achieve the best value for MNsure and the State.

ATTACHMENT 1 - REQUIRED [PROPOSAL SECTION 8]

STATE OF MINNESOTA AFFIDAVIT OF NONCOLLUSION

I swear (or affirm) under the penalty of perjury:

- That I am the Responder (if the Responder is an individual), a partner in the company (if the Responder is a partnership), or an officer or employee of the responding corporation having authority to sign on its behalf (if the Responder is a corporation);
 That the attached proposal submitted in response to the Request for
- 2. That the attached proposal submitted in response to the ______ Request for Proposals has been arrived at by the Responder independently and has been submitted without collusion with and without any agreement, understanding or planned common course of action with, any other Responder of materials, supplies, equipment or services described in the Request for Proposal, designed to limit fair and open competition;
- 3. That the contents of the proposal have not been communicated by the Responder or its employees or agents to any person not an employee or agent of the Responder and will not be communicated to any such persons prior to the official opening of the proposals; and
- 4. That I am fully informed regarding the accuracy of the statements made in this affidavit.

Responder's Firm Name:
Authorized Representative (Please Print)
Authorized Signature:
Date:
Subscribed and sworn to me thisday of
Notary Public Signature:
/ly commission expires:

ATTACHMENT 2 – REQUIRED [PROPOSAL SECTION 8] CERTIFICATION REGARDING LOBBYING

For State of Minnesota Contracts and Grants over \$100,000

The undersigned certifies, to the best of his or her knowledge and belief that:

- (1) No federal-appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any federal contract, grant, loan or cooperative agreement.
- (2) If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, A Member of Congress, an officer or employee of Congress or an employee of a Member of Congress in connection with this federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, Disclosure Form to Report Lobbying in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants and contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31 U.S.C. 1352. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Organization Name		
Name and Title of Official Signing for Organization		
By:Signature of Official		
Date		

ATTACHMENT 3 - REQUIRED [PROPOSAL SECTION 8]

State Of Minnesota – Work Force/Affirmative Action Certification

If your response to this solicitation is or could be in excess of \$100,000, complete the information requested below to determine whether you are subject to the Minnesota Human Rights Act (Minnesota Statutes 363A.36) certification requirement, and to provide documentation of compliance if necessary. It is your sole responsibility to provide this information and—if required—to apply for Human Rights certification prior to the due date of the bid or proposal and to obtain Human Rights certification prior to the execution of the contract. The State of Minnesota is under no obligation to delay proceeding with a contract until a company receives Human Rights certification.

receives Human Rights Certification.		
BOX A – For companies that have employed more than 40 full-time employees within Minnesota on any single working day during the previous 12 months. All other companies proceed to BOX B.		
Your response will be rejected unless your business:		
has a current Certificate of Compliance issued by the Minnesota Departm	nent of Human Rights (MDHR)	
-or-		
nas submitted an affirmative action plan to the MDHR, which the Department received prior to the date the responses are due.		
Check one of the following statements if you have employed more than 40 full-time employees in Minnesota on any single working day during the previous 12 months:		
☐ We have a current Certificate of Compliance issued by the MDHR. Proceed to BOX C. Include a copy of your certificate with your response.		
We do not have a current Certificate of Compliance. However, we submitted an Affirmative Action Plan to the MDHR for approval, which the Department received on (date). Proceed to BOX C.		
We do not have a Certificate of Compliance, nor has the MDHR received an Affirmative Action Plan from our company. We acknowledge that our response will be rejected. Proceed to BOX C. Contact the Minnesota Department of Human Rights for assistance. (See below for contact information.)		
Please note: Certificates of Compliance must be issued by the Minnesota Department of Human Rights. Affirmative Action Plans approved by the federal government, a county or a municipality must still be received, reviewed and approved by the Minnesota Department of Human Rights before a certificate can be issued.		
BOX B – For those companies not described in BOX A		
Check below.		
☐ We have not employed more than 40 full-time employees on any single working day in Minnesota within the previous 12 months. Proceed to BOX C.		
BOX C – For all companies		
By signing this statement, you certify that the information provided is accurate and that you are authorized to sign on behalf of the responder. You also certify that you are in compliance with federal affirmative action requirements that may apply to your company. (These requirements are generally triggered only by participating as a prime or subcontractor on federal projects or contracts. Contractors are alerted to these requirements by the federal government.)		
lame of Company: Date		
uthorized Signature: Telephone number:		
Printed Name: Title:		
,	TTY: (651) 296-1283 Email: compliance.mdhr@state.mn.us	

ATTACHMENT 4 - REQUIRED [PROPOSAL SECTION 8]

State of Minnesota Equal Pay Certificate

If your response could be in excess of \$500,000, please complete and submit this form with your submission. It is your sole responsibility to provide the information requested and when necessary to obtain an Equal Pay Certificate (Equal Pay Certificate) from the Minnesota Department of Human Rights (MDHR) prior to contract execution. You must supply this document with your submission. Please contact MDHR with questions at 651-539-1095 (metro), 1-800-657-3704 (toll free), 711 or 1-800-627-3529 (MN Relay) or at compliance.MDHR@state.mn.us.

		ed more than 40 full-time employees please check the applicable box belo	on any single working day in one state ow:	
	Attached is our current MDHR Equal Pay Certificate.			
	Attached is MDHR's confirmation of our Equal Pay Certificate application.			
		ployed more than 40 full-time employed please check the box below.	ees on any single working day in one state	
	We are exempt. We agree that if we are selected we will submit to MDHR within five (5) business days of final contract execution, the names of our employees during the previous 12 months, date of separation if applicable, and the state in which the persons were employed. Documentation should be sent to compliance.MDHR@state.mn.us .			
ch		oxes, please contact MDHR to avo	mation from you. If you are unable to id a determination that a contract with	
aco	curate, the State of Minnesot	u are authorized to make the represent a can rely upon the information proving y agreement with you for any false in	ded and the State of Minnesota may take	
Au	thorized Signature	Printed Name	Title	
Orç	ganization	MN/FED Tax ID#	Date	
lss	uing Entity	Project # or Lease Address		

ATTACHMENT 5 - OPTIONAL [PROPOSAL SECTION 8]

STATE OF MINNESOTA VETERAN-OWNED PREFERENCE FORM

In accordance with Minn. Stat. §16C.16, subd. 6a, the Commissioner of Administration will award a 6% preference in the amount bid on state procurement to certified small businesses that are majority owned and operated by veterans.

Veteran-Owned Preference Requirements - See Minn. Stat. § 16C.19(d):

1) Principal place of business is in Minnesota.

and

2) The United States Department of Veterans Affairs verifies the business as being a veteran-owned small business under Public Law 109-461 and Code of Federal Regulations, title 38, part 74.

Statutory requirements and appropriate documentation must be met **by the solicitation response due date and time** to be awarded the veteran-owned preference. The preference applies only to the first \$500,000 of a solicitation response.

Claim the Preference

By signing below, I confirm that:

My company is claiming the veteran-owned preference afforded by Minn. Stat. § 16C.16, subd. 6a. By making this claim, I verify that:

- My company's principal place of business is in Minnesota; and
- The United States Department of Veteran's Affairs verifies my company as being a veteran-owned small business. (Supported By Attached Documentation)

Name of Company:	Date:
Authorized Signature:	_Telephone:
Printed Name:	_Title:

Attach documentation, sign and return this form with your solicitation response to claim the veteranowned preference.

ATTACHMENT 6 - OPTIONAL [PROPOSAL SECTION 8]

STATE OF MINNESOTA RESIDENT VENDOR FORM

In accordance with Laws of Minnesota 2013, Chapter 142, Article 3, Section 16, amending Minn. Stat. § 16C.02, subd. 13, a "Resident Vendor" means a person, firm or corporation that:

- (1) is authorized to conduct business in the state of Minnesota on the date a solicitation for a contract is first advertised or announced. It includes a foreign corporation duly authorized to engage in business in Minnesota:
- (2) has paid unemployment taxes or income taxes in this state during the 12 calendar months immediately preceding submission of the bid or proposal for which any preference is sought;
- (3) has a business address in the state: and
- (4) has affirmatively claimed that status in the bid or proposal submission.

To receive recognition as a Minnesota Resident Vendor ("Resident Vendor"), your company must meet each element of the statutory definition above by the solicitation opening date and time. If you wish to affirmatively claim Resident Vendor status, you should do so by submitting this form with your bid or proposal.

Resident Vendor status may be considered for purposes of resolving tied low bids or the application of a reciprocal preference.

I HEREBY CERTIFY THAT THE COMPANY LISTED BELOW:

		
1.	Is authorized to conduct business in the State of Minnesota on the date a solicitation for a contract is first advertised or announced. (This includes a foreign corporation duly authorized to engage in business in Minnesota.) YesNo (must check yes or no)	
2.	. Has paid unemployment taxes or income taxes in the State of Minnesota during the 12 calendar months immediately preceding submission of the bid or proposal for which any preference is sought. YesNo (must check yes or no)	
3.	3. Has a business address in the State of Minnesota. YesNo (must check yes or no)	
4.	. Agrees to submit documentation, if requested, as part of the bid or proposal process, to verify compliance with the above statutory requirements. YesNo (must check yes or no)	
	GNING BELOW , you are certifying your compliance and Vendor status in your bid or proposal submission.	
Name	of Company:	Date:
Author	ized Signature:	Telephone:
Printed Name: Title:		Title:
	J ARE CLAIMING RESIDENT VENDOR STATUS, S ROPOSAL SUBMISSION.	SIGN AND RETURN THIS FORM WITH YOUR BID

ATTACHMENT 7 [PROPOSAL SECTION 7]

If you take exception to any of the terms, conditions or language in the contract, you must indicate those exceptions in your response to the RFP; certain exceptions may result in your proposal being disqualified from further review and evaluation. Only those exceptions indicated in your response to the RFP will be available for discussion or negotiation.



Professional and Technical Services Contract State of Minnesota

This Contract is between the State of Minnesota, acting through its Chief Executive Officer of Minnesota Insurance Marketplace [MNsure] ("State") and [name of contractor] whose designated business address is ______, an independent contractor, not an employee of the State of Minnesota ("Contractor").

Recitals

- 1. Under Minnesota Statutes §§ 15.061 and 62V.05, subdivision 1(b)(4), the State is empowered to engage such assistance as deemed necessary.
- 2. The State is in need of consulting services to assist: [identify needed services].
- 3. The Contractor represents it is duly qualified and agrees to perform all services described in this Contract to the satisfaction of the State.

Contract

1. Term of Contract

- **1.1 Effective Date. [insert effective date]**, or the date State obtains all required signatures, whichever is later. Contractor must not begin work under this Contract until this Contract is fully executed and Contractor has been notified by State's Authorized Representative to begin work.
- **1.2 Expiration Date. [insert expiration date]**, or until all obligations have been satisfactorily fulfilled, whichever occurs first.
- **1.3 Survival of Terms.** The following clauses survive the expiration or cancellation of this Contract: 8. Indemnification; 9. State Audits; 10. Government Data Practices and Intellectual Property; 14. Publicity and Endorsement; 15. Governing Law, Jurisdiction, and Venue; and 16. Data Disclosure.

2. Duties

2.1 The Contractor, who is not an employee of the State of Minnesota, shall:

[insert specific duties and deliverables; be specific]

2.2 The State shall: [identify duties of MNsure if applicable]

3. Time

Contractor must comply with all the time requirements described in this Contract. In the performance of this Contract, time is of the essence.

4. Consideration and Payment

- **4.1 Consideration.** State will pay for all services performed by Contractor under this Contract as follows:
 - (a) Compensation. Contractor will be paid [insert negotiated compensation terms].

(b)	Travel Expenses. Reimbursement for travel and subsistence expenses actually and necessarily incurred by the Contractor as a result of this Contract will not exceed Zero Dollars (\$0.00).
	Total Obligation. The total obligation of State for all compensation and travel expenses to Contractor under this Contract will not exceed Dollars (\$00).
4.4.1.	Payment
(a)	Invoices. State will promptly pay Contractor after Contractor presents an itemized invoice for the services actually performed and State's Authorized Representative accepts the invoiced services. The final invoice must be submitted within thirty (30) calendar days of the expiration date.
(b)	Retainage. Under Minnesota Statutes § 16C.08, subdivision 5(b), no more than ninety percent (90%) of the amount due under this Contract may be paid until the final product of this Contract has been reviewed by State's Authorized Representative. The balance due will be paid when State's Authorized Representative determines that Contractor has satisfactorily fulfilled all the terms of this Contract.
(c)	Federal Funds. Payments under this Contract will be made from federal funds obtained by State through HHS section 1311 CFDA Number 93.525 of the Patient Protection and Affordable Care Act of 2010. Contractor is responsible for compliance with all federal requirements imposed on these funds and accepts full financial responsibility for any requirements imposed by Contractor's failure to comply with federal requirements.
Condit	ions of Payment
determ applica registra	rices provided by Contractor under this Contract must be performed to State's satisfaction, as ined at the sole discretion of State's Authorized Representative and in accordance with all ble federal, state and local laws, ordinances, rules and regulations including business ation requirements of the Office of the Secretary of State. Contractor will not receive payment for bund by State to be unsatisfactory or performed in violation of federal, state or local law.
	ized Representative
	The State's Authorized Representative is:
Name:	04.0
Addres	, , , , , ,
Teleph	
E-Mail	Address:
Contract service	ate's Authorized Representative, or his/her successor, has the responsibility to monitor the ctor's performance and the authority to accept the services provided under this Contract. If the s are satisfactory, State's Authorized Representative will certify acceptance on each invoice red for payment.

6.2 The Contractor's Authorized Representative is:

5.

6.

Name:
Address:
Telephone:

E-Mail Address:

The Contractor must immediately notify the State if the Contractor's Authorized Representative, changes at any time during this Contract.

7. Assignment, Amendments, Waiver and Contract Complete

- **7.1 Assignment.** Contractor may neither assign or transfer any rights or obligations under this Contract without the prior consent of State and a fully executed assignment agreement, executed and approved by the same parties who executed and approved this Contract, or their successors in office.
- **7.2 Amendments.** Any amendment to this Contract must be in writing and will not be effective until it has been executed and approved by the same parties who executed and approved the original Contract, or their successors in office.
- **7.3 Waiver.** If the State fails to enforce any provision of this Contract, that failure does not waive the provision or its right to enforce it.
- **7.4 Contract Complete.** This Contract contains all negotiations and agreements between State and Contractor. No other understanding regarding this Contract, whether written or oral, may be used to bind either party.

8. Indemnification

In the performance of this Contract by Contractor, or Contractor's agents or employees, Contractor must indemnify, save and hold harmless State, its agents and employees, from any claims or causes of action, including attorney's fees incurred by State, to the extent caused by Contractor's:

- a) Intentional, willful or negligent acts or omissions; or
- b) Actions that give rise to strict liability; or
- c) Breach of contract or warranty.

The indemnification obligations of this section do not apply in the event the claim or cause of action is the result of State's sole negligence. This clause will not be construed to bar any legal remedies Contractor may have for State's failure to fulfill its obligation under this Contract.

9. State Audits

Under Minnesota Statutes § 16C.05, subdivision 5, Contractor's books, records, documents and accounting procedures and practices relevant to this Contract are subject to examination by State and/or the State Auditor or Legislative Auditor, as appropriate, for a minimum of six (6) years from the end of this Contract.

10. Government Data Practices and Intellectual Property

10.1 Government Data Practices. The Contractor and State must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by the State under this Contract, and as it applies to all data created, collected, received, stored, used, maintained or disseminated by the Contractor under this Contract. The civil remedies of Minnesota Statutes § 13.08 apply to the release of the data governed by the Minnesota Government Practices Act, Minnesota Statutes Chapter 13, by either the Contractor or the State.

If the Contractor receives a request to release the data referred to in this clause, the Contractor must immediately notify and consult with the State's Authorized Representative as to how the Contractor should respond to the request. The Contractor's response to the request shall comply with applicable law.

Additionally, Contractor and State must comply with the requirements contained in Attachment 1, which is incorporated by reference into this Contract.

10.2 Intellectual Property Rights

- (a) Intellectual Property Rights. The State owns all rights, title and interest in all of the intellectual property rights, including copyrights, patents, trade secrets, trademarks and service marks in the works and documents created and paid for under this Contract. The "works" means all inventions, improvements, discoveries (whether or not patentable), databases, computer programs, reports, notes, studies, photographs, negatives, designs, drawings, specifications, materials, tapes and disks conceived, reduced to practice, created or originated by the Contractor, its employees, agents and subcontractors, either individually or jointly with others in the performance of this Contract. "Works" includes documents. The "documents" are the originals of any databases, computer programs, reports, notes, studies, photographs, negatives, designs, drawings, specifications, materials, tapes, disks or other materials, whether in tangible or electronic forms, prepared by the Contractor, its employees, agents or subcontractors, in the performance of this Contract. The documents will be the exclusive property of the State and all such documents must be immediately returned to the State by the Contractor upon completion or cancellation of this Contract. To the extent possible, those works eligible for copyright protection under the United States Copyright Act will be deemed to be "works made for hire." The Contractor assigns all right, title and interest it may have in the works and the documents to the State. The Contractor must, at the request of the State, execute all papers and perform all other acts necessary to transfer or record the State's ownership interest in the works and documents.
- (b) Obligations
 - (1) Notification. Whenever any invention, improvement or discovery (whether or not patentable) is made or conceived for the first time or actually or constructively reduced to practice by the Contractor, including its employees and subcontractors, in the performance of this Contract, the Contractor will immediately give the State's Authorized Representative written notice thereof, and must promptly furnish the State's Authorized Representative with complete information and/or disclosure thereon.
 - (2) Representation. The Contractor must perform all acts and take all steps necessary to ensure that all intellectual property rights in the works and documents are the sole property of the State, and that neither Contractor nor its employees, agents or subcontractors retain any interest in and to the works and documents. The Contractor represents and warrants that the works and documents do not and will not infringe upon any intellectual property rights of other persons or entities. Notwithstanding Clause 8, the Contractor will indemnify; defend, to the extent permitted by the Attorney General; and hold harmless the State, at the Contractor's expense, from any action or claim brought against the State to the extent that it is based on a claim that all or part of the works or documents infringe upon the intellectual property rights of others. The Contractor will be responsible for payment of any and all such claims, demands, obligations, liabilities, costs and damages, including but not limited to, attorney fees. If such a claim or action arises, or in the Contractor's or the State's opinion is likely to arise, the Contractor must, at the State's discretion, either procure for the State the right or license to use the intellectual property rights at issue or replace or modify the allegedly infringing works or documents as necessary and appropriate to obviate the infringement claim. This remedy of the State will be in addition to and not exclusive of other remedies provided by law.

11. Workers Compensation and Other Insurance

- 11.1 Contractor shall not commence work under the Contract until Contractor has obtained all the insurance described below. Contractor shall maintain such insurance in force and effect throughout the term of the Contract.
- **11.2** Contractor is required to maintain and furnish satisfactory evidence of the following insurance policies.

11.2.1 Workers Compensation Insurance. Except as provided below, Contractor must provide Workers Compensation insurance for all its employees and, in case any work is subcontracted, Contractor will require the subcontractor to provide Workers Compensation insurance in accordance with the statutory requirements of State, including Coverage B, Employer's Liability. Insurance minimum limits are as follows:

\$100,000 - Bodily Injury by Disease per employee

\$500,000 - Bodily Injury by Disease aggregate

\$100,000 - Bodily Injury by Accident

If Minnesota Statutes § 176.041 exempts Contractor from Workers Compensation insurance or if Contractor has no employees in the State of Minnesota, Contractor must provide a written statement, signed by an authorized representative, indicating the qualifying exemption that excludes Contractor from the Minnesota Workers Compensation requirements.

If during the course of the contract Contractor becomes eligible for Workers Compensation, Contractor must comply with the Workers Compensation Insurance requirements herein and provide State with a certificate of insurance.

Further, Contractor certifies that it is in compliance with Minnesota Statutes § 176.181, subdivision 2, pertaining to workers compensation insurance coverage. Contractor's employees and agents will not be considered State employees. Any claims that may arise under the Minnesota Workers Compensation Act on behalf of these employees or agents and any claims made by any third party as a consequence of any act or omission on the part of these employees or agents are in no way State's obligation or responsibility.

11.2.2 Commercial General Liability Insurance. Contractor is required to maintain insurance protecting it from claims for damages for bodily injury, including sickness or disease, death, and for care and loss of services as well as from claims for property damage, including loss of use which may arise from operations under the Contract whether the operations are by Contractor or by a subcontractor or by anyone directly or indirectly employed by the Contractor under the Contract. Insurance minimum limits are as follows:

\$2,000,000 - per occurrence

\$2,000,000 - annual aggregate

\$2,000,000 - annual aggregate - Products/Completed Operations

The following coverages shall be included:

Premises and Operations Bodily Injury and Property Damage

Personal and Advertising Injury

Blanket Contractual Liability

Products and Completed Operations Liability

State of Minnesota named as an Additional Insured, to the extent permitted by law.

11.2.3 Commercial Automobile Liability Insurance. Contractor is required to maintain insurance protecting it from claims for damages for bodily injury as well as from claims for property damage resulting from the ownership, operation, maintenance or use of all owned, hired and non-owned autos which may arise from operations under this contract, and in case any work is subcontracted the contractor will require the subcontractor to maintain Commercial Automobile Liability insurance. Insurance minimum limits are as follows:

\$2,000,000 – per occurrence Combined Single limit for Bodily Injury and Property Damage

The following coverage shall be included:

Owned, Hired and Non-owned Automobile

11.2.4 Professional/Technical, Errors and Omissions, and/or Miscellaneous Liability

Insurance. This policy will provide coverage for all claims Contractor may become legally obligated to pay resulting from any actual or alleged negligent act, error or omission related to Contractor's professional services required under the contract.

Contractor is required to carry the following minimum limits:

\$2,000,000 – per claim or event

\$2,000,000 – annual aggregate

Any deductible will be the sole responsibility of Contractor and may not exceed \$50,000 without the written approval of State. If Contractor desires authority from State to have a deductible in a higher amount, Contractor shall so request in writing, specifying the amount of the desired deductible and providing financial documentation by submitting the most current audited financial statements so that State can ascertain the ability of Contractor to cover the deductible from its own resources.

The retroactive or prior acts date of such coverage shall not be after the effective date of this Contract and Contractor shall maintain such insurance for a period of at least three (3) years, following completion of the work. If such insurance is discontinued, extended reporting period coverage must be obtained by Contractor to fulfill this requirement.

11.3 Additional Insurance Conditions

- 11.3.1 Contractor's policy(ies) shall be primary insurance to any other valid and collectible insurance available to State with respect to any claim arising out of Contractor's performance under this contract;
- 11.3.2 If Contractor receives a cancellation notice from an insurance carrier affording coverage herein, Contractor agrees to notify State within five (5) business days with a copy of the cancellation notice, unless Contractor's policy(ies) contain a provision that coverage afforded under the policy(ies) will not be cancelled without at least thirty (30) days advance written notice to State;
- **11.3.3** Contractor is responsible for payment of Contract related insurance premiums and deductibles;
- **11.3.4** Contractor's policy(ies) shall include legal defense fees in addition to its liability policy limits, with the exception of 11.2.4 above;
- **11.3.5** Contractor shall obtain insurance policy(ies) from insurance company(ies) having an "AM BEST" rating of A- (minus); Financial Size Category (FSC) VII or better, and authorized to do business in the State of Minnesota; and
- **11.3.6** An Umbrella or Excess Liability insurance policy may be used to supplement the Contractor's policy limits to satisfy the full policy limits required by the Contract.

Debarment by State, its Departments, Commissions, Agencies or Political Subdivisions Contractor certifies that neither it nor its principals is presently debarred or suspended by the State of Minnesota, or any of its departments, commissions, agencies or political subdivisions. Contractor's certification is a material representation upon which the Contract award was based. Contractor shall provide immediate written notice to State's Authorized Representative if at any time it learns that this certification was erroneous when submitted or becomes erroneous by reason of changed circumstances.

- 13. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
 Federal money will be used to pay for all or part of the work under the Contract; therefore, Contractor
 certifies that it is in compliance with federal requirements on debarment, suspension, ineligibility and
 voluntary exclusion specified in the solicitation document implementing Executive Order 12549.
 Contractor's certification is a material representation upon which the Contract award was based.
 - **13.1.1** By signing and submitting this Contract, Contractor is providing the certification set out below.
 - **13.1.2** The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that Contractor knowingly rendered an erroneous certification, in addition to other remedies available to the federal government, State may pursue available remedies, including suspension and/or debarment.
 - **13.1.3** Contractor shall provide immediate written notice to State's Authorized Representative if at any time Contractor learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
 - **13.1.4** The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverages sections of rules implementing Executive Order 12549.
 - 13.1.5 Contractor agrees that upon execution of this this Contract, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
 - **13.1.6** Contractor further agrees that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transaction," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
 - **13.1.7** A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Nonprocurement Programs.
 - **13.1.8** Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
 - **13.1.9** Except for transactions authorized under paragraph 13.5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 C.F.R. 9, subpart 9.4, suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, State may pursue available remedies, including suspension and/or debarment.
 - **13.1.10** Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions
 - **13.1.11** Contractor certifies, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any federal department or agency.
 - 13.1.12 Where Contractor is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

14. Publicity and Endorsement

- **14.1 Publicity.** Any publicity regarding the subject matter of this Contract must identify State as the sponsoring agency and must not be released without prior written approval from State's Authorized Representative. For purposes of this provision, publicity includes any and all communications with the media or press with respect to the program, publications or services provided resulting from this Contract, and any notices, informational pamphlets, press releases, research, reports, signs and similar public notices prepared by or for Contractor individually or jointly with others, or any subcontractors, with respect to the program, publications or services provided resulting from this Contract.
- **14.2 Endorsement.** Contractor must not claim that State endorses its products or services.

15. Governing Law, Jurisdiction and Venue

Minnesota law, without regard to its choice-of-law provisions, governs this Contract. Venue for all legal proceedings out of this Contract, or its breach, must be in the appropriate state or federal court with competent jurisdiction in Ramsey County, Minnesota.

16. Data Disclosure

Under Minnesota Statutes § 270C.65, subdivision 3 and other applicable law, Contractor consents to disclosure of its social security number, federal employer tax identification number and/or Minnesota tax identification number, already provided to State, to federal and state agencies and state personnel involved in the payment of state obligations. These identification numbers may be used in the enforcement of federal and state laws, which could result in action requiring Contractor to file state tax returns, pay delinquent state tax liabilities, if any, or pay other state liabilities.

17. Payment to Subcontractors

As required by Minnesota Statutes § 16A.1245, the prime Contractor must pay all subcontractors, less any retainage, within ten (10) calendar days of the prime Contractor's receipt of payment from State for undisputed services provided by the subcontractor(s) and must pay interest at the rate of one and one-half percent per month or any part of a month to the subcontractor(s) on any undisputed amount not paid on time to the subcontractor(s).

18. Termination

- **18.1 Termination by the State.** State may cancel this Contract at any time, with or without cause, upon thirty (30) calendar days written notice to Contractor. Upon termination, Contractor will be entitled to payment, determined on a pro rata basis, for services satisfactorily performed.
- **18.2 Termination for Insufficient Funding.** State may immediately terminate this Contract if it does not obtain funding from the Minnesota Legislature, or other funding sources, or if funding is not received or made available at a level sufficient to allow for the payment of the services covered here. Termination must be by written, e-mail or fax notice to Contractor. State is not obligated to pay for any services that are provided after notice and effective date of termination. However, Contractor will be entitled to payment, determined on a pro rata basis, for services satisfactorily performed to the extent that funds are available. State will not be assessed any penalty if the Contract is terminated because of the decision of the Minnesota Legislature, or other funding sources, not to appropriate funds or to otherwise prohibit such use of or deny access to funds. State must provide Contractor notice of the lack of funding within a reasonable time of State receiving that notice.
- **18.3 Breach.** Notwithstanding clause 18.1, upon State's knowledge of a curable material breach of this Agreement by Contractor, State shall provide Contractor written notice of the breach and ten (10) days to cure the breach. If Contractor does not cure the breach within the time allowed, Contractor will be in default of this agreement and State may cancel the contract immediately thereafter. If Contractor has breached a material term of this Agreement and cure is not possible, State may immediately terminate this Agreement.

19. Non-discrimination (In accordance with Minnesota Statutes § 181.59)

Contractor will comply with the provisions of Minnesota Statutes § 181.59, which requires:

"Every contract for or on behalf of the state of Minnesota, or any county, city, town, township, school, school district or any other district in the state, for materials, supplies or construction shall contain provisions by which the contractor agrees:

- (1) that, in the hiring of common or skilled labor for the performance of any work under any contract, or any subcontract, no contractor, material supplier or Vendor, shall, by reason of race, creed or color, discriminate against the person or persons who are citizens of the United States or resident aliens who are qualified and available to perform the work to which the employment relates:
- (2) that no contractor, material supplier or Vendor, shall, in any manner, discriminate against, or intimidate or prevent the employment of any person or persons identified in clause (1) of this section, or on being hired, prevent, or conspire to prevent, the person or persons from the performance of work under any contract on account of race, creed or color;
- (3) that a violation of this section is a misdemeanor; and
- (4) that this contract may be canceled or terminated by the state, county, city, town, school board or any other person authorized to grant the contracts for employment, and all money due, or to become due under the contract, may be forfeited for a second or any subsequent violation of the terms or conditions of this contract."

20. Counterparts

This contract may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute on and the same agreement.

21. Accessibility for Individuals with Disabilities (as applicable)

Materials created under this Contract must include usability features or functions that accommodate the needs of persons with disabilities and/or limited English language proficiency, according to state and federal law as applied to the State. All materials created under this Contract must comply with the Minnesota IT Accessibility Standards effective September 1, 2010, which entails, in part, the Web Content Accessibility Guidelines (WCAG) 2.0 (Level AA) and Section 508 Subparts A-D, which can be viewed at: http://www.mmd.admin.state.mn.us/pdf/accessibility_standard.pdf.

22. Nonvisual Access Standards (as applicable)

Materials created under this Contract must comply with nonvisual access standards, which require the following:

- (1) The effective interactive control and use of the technology, including the operating system, applications programs, prompts and format of the data presented, are readily achievable by nonvisual means;
- (2) That the nonvisual access technology must be compatible with information technology used by other individuals with whom the blind or visually impaired individual must interact;
- (3) That nonvisual access technology must be integrated into networks used to share communications among employees, program participants and the public; and
- (4) That the nonvisual access technology must have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

23. Affirmative Action and Non-Discrimination.

- 23.1 Affirmative Action requirements for Contractors with more than 40 full-time employees and contract in excess of \$100,000. (If this contract, including all amendments, does not exceed \$100,000, this provision does not apply). If the Contract exceeds \$100,000 and the CONTRACTOR employed more than 40 full-time employees on a single working day during the previous 12 months in Minnesota or in the state where it has its principle place of business, then the CONTRACTOR must comply with the requirements of Minn. Stat. § 363A.36 and Minn. R. Parts 5000.3400-5000.3600. A contractor covered by Minn. Stat. § 363A.36 because it employed more than 40 full-time employees in another state and does not have a certificate of compliance, must certify that it is in compliance with federal affirmative action requirements.
- 23.2 **Minn. Stat. § 363A.36.** Minn. Stat. § 363A.36 requires the CONTRACTOR to have an affirmative action plan for the employment of minority persons, women and qualified disabled individuals approved by the Minnesota Commissioner of Human Rights ("Commissioner") as indicated by a certificate of compliance. The law addresses suspension or revocation of a certificate of compliance and contract consequences in that event. A contract awarded without a certificate of compliance may be voided.

23.3 Minn. R. parts 5000.3400-5000.3600.

- (a) General. Minn. R. parts 5000.3400-5000.3600 implement Minn. Stat. § 363A.36. These rules include, but are not limited to, criteria for contents, approval and implementation of affirmative action plans; procedures for issuing certificates of compliance and criteria for determining a contractor's compliance status; procedures for addressing deficiencies, sanctions, and notice and hearing; annual compliance reports; procedures for compliance review; and contract consequences for non-compliance. The specific criteria for approval or rejection of an affirmative action plan are contained in various provisions of Minn. R. parts 5000.3400-5000.3600 including, but not limited to, parts 5000.3420-5000.3500 and parts 5000.3552-5000.3559.
- (b) *Disabled Workers*. The CONTRACTOR must comply with the following affirmative action requirements for disabled workers:
 - (1) The CONTRACTOR must not discriminate against any employee or applicant for employment because of physical or mental disability in regard to any position for which the employee or applicant for employment is qualified. The CONTRACTOR agrees to take affirmative action to employ, advance in employment, and otherwise treat qualified disabled persons without discrimination based upon their physical or mental disability in all employment practices such as the following: employment, upgrading, demotion or transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship.
 - (2) The CONTRACTOR agrees to comply with the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.
 - (3) In the event of the CONTRACTOR'S noncompliance with the requirements of this clause, actions for noncompliance may be taken in accordance with Minn. Stat. §363A.36, and the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.
 - (4) The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices in a form to be prescribed by the commissioner of the Minnesota Department of Human Rights. Such notices must state the CONTRACTOR'S obligation under the law to take affirmative action to employ and advance in employment qualified disabled employees and applicants for employment, and the rights of applicants and employees.

- (5) The CONTRACTOR must notify each labor union or representative of workers with which it has a collective bargaining agreement or other contract understanding, that the contractor is bound by the terms of Minn. Stat. §363A.36, of the Minnesota Human Rights Act and is committed to take affirmative action to employ and advance in employment physically and mentally disabled persons.
- (c) Consequences. The consequences for the CONTRACTOR's failure to implement its affirmative action plan or make a good faith effort to do so include, but are not limited to, suspension or revocation of a certificate of compliance by the Commissioner, refusal by the Commissioner to approve subsequent plans, and termination of all or part of this contract by the Commissioner or the STATE.
- (d) Certification. The CONTRACTOR hereby certifies that it is in compliance with the requirements of Minn. Stat. § 363A.36 and Minn. R. parts 5000.3400-5000.3600 and is aware of the consequences for noncompliance.
- 23.4 **Common or Skilled Labor.** In accordance with Minn. Stat. § 181.59, if this contract is for materials, supplies or construction, CONTRACTOR agrees:
 - (a) That, in the hiring of common or skilled labor for the performance of any work under any contract, or any subcontract, no contractor, material supplier or Vendor, shall, by reason of race, creed or color, discriminate against the person or persons who are citizens of the United States or resident aliens who are qualified and available to perform the work to which the employment relates;
 - (b) That no contractor, material supplier or Vendor, shall, in any manner, discriminate against or intimidate, or prevent the employment of any person or persons identified in clause (a) of this section, or on being hired, prevent or conspire to prevent, the person or persons from the performance of work under any contract on account of race, creed or color;
 - (c) That a violation of this section is a misdemeanor; and
 - (d) That this contract may be canceled or terminated, and all money due, or to become due under the contract, may be forfeited for a second or any subsequent violation of the terms or conditions of this contract.

Security and Data Protection

Contractor is responsible for the security and protection of the State data related to this Contract. The terms, conditions and provisions of this Security and Data Protection section take precedence and will prevail over any other terms, conditions and provisions of this Contract, if in conflict. This Security and Data Protection section survives the completion, termination, expiration or cancellation of this Contract.

a. Data Ownership. The State solely and exclusively owns and retains all right, title and interest, whether express or implied, in and to the State data. For purposes of this section, "data" has the meaning of "government data" in Minnesota Statutes section 13.02, subdivision 7. Contractor has no and acquires no right, title or interest, whether express or implied, in and to the State data.

Contractor shall only use State data for the purposes set forth in this Contract. Contractor shall only access State data as necessary for performance of this Contract. Contractor will not access State user accounts except to respond to service or technical problems or at the State's specific request.

All State data shall be remitted, in a mutually agreeable format and media, to the State by the Contractor upon request or upon completion, termination or cancellation of this Contract. The foregoing sentence does not apply if the State Chief Information Security Officer or delegate authorizes in writing the Contractor to sanitize and/or destroy the data and the Contractor certifies in writing the sanitization and/or destruction of the data. Ninety days following any remittance of State data to the State, Contractor shall, unless otherwise instructed by

the State in writing, sanitize and/or destroy any remaining data and certify in writing that the sanitization and/or destruction of the data has occurred. Any such remittance, sanitization or destruction will be at the Contractor's sole cost and expense.

b. Security Incidents. If Contractor becomes aware of a privacy or security incident regarding any State data, Contractor will immediately report the event to the State and the State Chief Information Security Officer. The decision to notify and the actual notifications to the State's data subjects affected by the security or privacy incident is the responsibility of the State. Notwithstanding anything to the contrary in this Contract and in addition to Contractor's indemnification obligations under Section 8, the Contractor shall indemnify, hold harmless and defend the State and its officers and employees for and against any claims, damages, costs and expenses related to any privacy or security incident involving any State data. Contractor shall reasonably mitigate any harmful effects resulting from any privacy or security incident involving any State data.

For purposes of this sub-section, "security incident" means the successful unauthorized access, use, disclosure, modification or destruction of data or interference with system operations in an information system. For purposes of this sub-section, "privacy incident" means violation of the Minnesota Government Data Practices Act (Minnesota Statutes chapter 13) and/or federal privacy requirements in federal laws, rules and regulations. This includes, but is not limited to, improper or unauthorized use or disclosure of not public data, improper or unauthorized access to or alteration of public data, and incidents in which the confidentiality of the data maintained by Contractor has been breached. For purposes of this section, "not public data" has the meaning in Minnesota Statutes section 13.02, subdivision 8a.

c. Security Program. Contractor must make all commercially reasonable efforts to protect and secure the State data related to this Contract. Contractor will establish and maintain an Information Security Program ("Program") that includes an information security policy applicable to any and all cloud computing or hosting services ("Policy"). Contractor's Program and Policy must align with appropriate industry security frameworks and standards such as National Institute of Standards and Technology ("NIST") 800-53 Special Publication Revision 4, Federal Information Processing Standards ("FIPS") 199, Federal Risk and Authorization Management Program ("FedRamp"), or Control Objectives for Information and Related Technology ("COBIT"). For purposes of this section, "cloud computing" has the meaning defined by the U.S. Department of Commerce, NIST Special Publication 800-145, currently available online at: http://csrc.nist.gov/publications/nistpubs/800-145/SP800-145.pdf.

Contractor will make its Policy available to the State on a confidential, need-to-know basis, along with other related information reasonably requested by the State regarding Contractor's security practices and policies. Unless inconsistent with applicable laws, Contractor and the State must treat the Policy and related information on security practices and policies that are specific to the State as confidential information and as not public data pursuant to Minnesota Statutes section 13.37.

- **d. Data Management.** Contractor will not use State data, including production data, for testing or development purposes. Contractor has implemented and will maintain procedures to physically and logically segregate State data, unless otherwise explicitly authorized by the State Chief Information Security Officer or delegate.
- **e. Data Encryption.** Contractor shall encrypt all State data at rest and in transit, in compliance with FIPS Publication 140-2 or applicable law, regulation or rule, whichever is a higher standard. All encryption keys shall be unique to State data. Contractor shall secure and protect all encryption keys to State data. Encryption keys to State data shall only be accessed by Contractor as necessary for performance of this Contract.
- **f. Data Storage.** Contractor agrees that any and all State data will be stored, processed and maintained solely on designated servers and that no such data at any time will be processed on or transferred to any portable computing device or any portable storage medium, unless that storage medium is in use as part of the Contractor's designated backup and recovery processes.
- **g. Data Center and Monitoring/Support Locations.** During the term of this Contract, Contractor agrees to: (1) locate all production and disaster recovery data centers that store, process or transmit State data only in

the continental United States, (2) store, process and transmit State data only in the continental United States, and (3) locate all monitoring and support of all the cloud computing or hosting services only in the continental United States. The State has the right to on-site visits and reasonable inspection of the data centers upon notice to Contractor of seven calendar days prior to visit.

h. Security Audits & Remediation. Contractor will audit the security of the systems and processes used to provide any and all cloud computing or hosting services, including those of the data centers used by Contractor to provide any and all cloud computing or hosting services to the State. This security audit: (1) will be performed at least once every calendar year beginning with 2015; (2) will be performed according Statement on Standards for Attestation Engagements ("SSAE") 16 Service Organization Control ("SOC") 2, International Organization for Standardization ("ISO") 27001, or FedRAMP; (3) will be performed by third party security professionals at Contractor's election and expense; (4) will result in the generation of an audit report ("Contractor Audit Report"), which will, to the extent permitted by applicable law, be deemed confidential information and as not public data under the Minnesota Government Data Practices Act; and (5) may be performed for other purposes in addition to satisfying this section.

Upon the State's reasonable, advance written request, Contractor will provide to the State a copy of the Contractor Audit Report.

Contractor will make best efforts to remediate any control deficiencies identified in the Contractor Audit Report in a commercially reasonable timeframe.

If the State becomes aware of any other Contractor controls that do not substantially meet the State's requirements, the State may request remediation from Contractor. Contractor will make best efforts to remediate any control deficiencies identified by the State or known by Contractor, in a commercially reasonable timeframe.

i. Insurance and Liability. In addition to any other insurance required under this Contract, the Contractor shall maintain the insurance described below in force and effect throughout the term of this Contract.

Professional/Technical, Errors and Omissions, including Network Security and Privacy Liability Insurance (or equivalent Network Security and Privacy Liability coverage endorsed on another form of liability coverage or written as a standalone policy):

This policy will provide coverage for all claims Contractor may become legally obligated to pay resulting from any actual or alleged negligent act, error or omission related to this Contract.

Contractor is required to carry the following minimum limits:

\$2,000,000 - per claim or event

\$2,000,000 - annual aggregate

Any deductible will be the sole responsibility of the Contractor and, unless Contractor maintains an audited net worth of at least \$100 million, the deductible may not exceed \$100,000 without the written approval of the State. If the Contractor desires authority from the State to have a deductible in a higher amount, the Contractor shall so request in writing, specifying the amount of the desired deductible and providing financial documentation by submitting the most current audited financial statements so that the State can ascertain the ability of the Contractor to cover the deductible from its own resources. The retroactive or prior acts date of such coverage shall not be after the effective date of this Contract and Contractor shall maintain such insurance for a period of at least three (3) years following expiration or termination of this Contract. If such insurance is discontinued, extended reporting period coverage must be obtained by Contractor to fulfill this requirement.

Contractor's policy(ies) shall be primary insurance to any other valid and collectible insurance available to the State with respect to any claim arising out of Contractor's performance under this Contract. If Contractor receives a cancellation notice from an insurance carrier affording coverage herein, Contractor agrees to notify

the State within five (5) business days with a copy of the cancellation notice, unless Contractor's policy(ies) contain a provision that coverage afforded under the policy(ies) will not be cancelled without at least thirty (30) days advance written notice to the State. Contractor is responsible for payment of Contract related insurance premiums and deductibles. If Contractor is self-insured, a Certificate of Self-Insurance must be provided to the State. Contractor shall obtain insurance policy(ies) from insurance company(ies) having an "AM BEST" rating of A- (minus); Financial Size Category ("FSC") VII or better, and authorized to do business in the State of Minnesota. All insurance policies must be open to inspection by the State, and copies of policies must be submitted to the State's authorized representative upon written request.

Notwithstanding any limitation of liabilities in the Contract, the Contractor shall be liable for damages to the extent such damages are within the insurance limit. For purposes of clarification, the foregoing sentence shall in no way limit the Contractor's liability.

- **j. Subcontractors and Third Parties.** Contractor agrees that no State data shall be transmitted, exchanged or otherwise provided to other parties except as specifically agreed to in writing by the State Chief Information Security Officer or delegate. Contractor must ensure that any contractors, subcontractors, agents and others to whom it provides State data, agree in writing to be bound by the same restrictions and conditions under this Contract that apply to Contractor with respect to such data.
- **k. Compliance with Data Privacy and Security Laws and Standards.** Contractor shall comply with all applicable State and federal data privacy and data security laws, rules and regulations.

CONTRACT ATTACHMENT 1 – DATA SHARING AGREEMENT

This Data Sharing Agreement ("Agreement") is by and between MNsure ("MNsure" or "State") and
("Contractor").
WHEREAS, the parties have executed a Contract for
WHEREAS, MNsure is subject to the Minnesota Government Data Practices Act by Minnesota Statutes, section 62V.06, subd. 1, and is authorized to enter into the below agreement by Minnesota Statutes, section 62V.05, subdivision 1(b)(5); and
WHEREAS, MNsure is authorized to share protected information pursuant to Minnesota Statutes, section

Agreement

1. Term of Agreement

- 1.1 *Effective date:* _____, 2014, or the date the State obtains all required signatures, whichever is later.
- 1.2 **Expiration date**: _____, 2014, or until all obligations have been satisfactorily fulfilled, or until any applicable statutory authority expires, whichever comes first.

2. Information Covered by this Agreement.

62V.06, subdivisions 5(b)(5) and 5(d).

- 2.1 Under this Agreement, MNsure will be sharing with Contractor one or more types of private information, collectively referred to as "protected information," concerning individuals, employers and/or employees participating in MNsure. "Protected information," for purposes of this Agreement, may include any or all of the following:
- 2.1.1 Private data (as defined in Minnesota Statutes § 13.02, subd. 12), confidential data (as defined in Minn. Stat. § 13.02, subd. 3), welfare data (as governed by Minn. Stat. § 13.46), medical data (as governed by Minn. Stat. § 13.384), and other not public data governed by other sections in the Minnesota Government Data Practices Act (MGDPA), Minn. Stats. Chapter 13;
- 2.1.2 Protected health information ("PHI") (as defined in and governed by the Health Insurance Portability Accountability Act ("HIPAA"), 45 C.F.R. § 160.103);
- 2.1.3 Federal Tax Information ("FTI") (as defined by IRC § 6103);
- 2.1.4 Records (as defined by the Privacy Act of 1974, 5 U.S.C. § 552a; and
- 2.1.5 Other data subject to applicable State and federal statutes, rules and regulations affecting the collection, storage, use or dissemination of private or confidential information.

3. Duties

3.1 MNsure Duties. MNsure shall:

- (a) Only release information that it is authorized by law or regulation to share with Contractor.
- (b) Obtain any required consents, authorizations or other permissions that may be necessary for it to share information with Contractor.
- (c) Notify Contractor of limitations, restrictions, changes or revocation of permission by an individual to use or disclose protected information, to the extent that such limitations, restrictions, changes or revocation may affect Contractor's use or disclosure of protected information.
- (d) Not request Contractor to use or disclose protected information in any manner that would not be permitted under law if done by MNsure.

3.2 Contractor Duties. Contractor shall:

- (a) Be responsible for ensuring proper handling and safeguarding by its employees, subcontractors and authorized agents of protected information collected, created, used, maintained or disclosed on behalf of MNsure. This responsibility includes:
 - 1. conducting appropriate screening and monitoring of its employees and agents to protect information privacy;
 - 2. ensuring that employees and agents comply with and are properly trained regarding, as applicable, the laws listed above in clause 1; and
 - 3. implementing administrative, physical and technical safeguards that reasonably and appropriately protect the confidentially, integrity and availability of any protected information at rest and in transit that it creates, receives, maintains or transmits on behalf of MNsure.
- (b) Comply with the "minimum necessary" access and disclosure rule set forth in the MGDPA. The collection, creation, use, maintenance and disclosure of protected information shall be limited to that necessary for the administration and management of programs specifically authorized by the legislature or local governing body or mandated by the federal government. Minnesota Statutes § 13.05 subdivision 3.
- (c) Report to MNsure any privacy or security incident regarding the information of which it becomes aware. For purposes of this Agreement, "Security incident" means the attempted or successful unauthorized access, use, disclosure, modification or destruction of information or interference with system operations in an information system. Security incident shall not include pings and other broadcast attacks on Contractor's firewall, port scans, unsuccessful log-on attempts, denials of service and any combination of the above when using Contractor equipment and infrastructure; so long as such incidents do not result in unauthorized access, use or disclosure of MNsure's information. "Privacy incident" means violation of the Minnesota Government Data Practices Act (MGDPA) and/or the including, but not limited to, improper and/or unauthorized use or disclosure of protected information and incidents in which the confidentiality of the information maintained by it has been breached. This report must be made in writing and submitted to MNsure immediately and in no case more than 2 days after learning of such incident.
- (d) Unless provided for otherwise in this Agreement, if Contractor receives a request to release the information referred to in this Clause, Contractor must immediately notify MNsure. MNsure will give Contractor instructions concerning the release of the data to the requesting party before the data is released.
- (e) Not use or further disclose protected information created, collected, received, stored, used, maintained or disseminated in the course or performance of this Agreement other than as permitted or required by this Agreement or as required by law, either during the period of this Agreement or hereafter.
- (f) In accordance with Minnesota Statutes § 62V.06, subdivision 9, Contractor may not sell any data collected, created or maintained by MNsure, regardless of its classification, for commercial or any other purposes.
- (g) Consistent with this Agreement, ensure that any agents (including contractors and subcontractors), analysts and others to whom it provides protected information, agree in writing to be bound by the same restrictions and conditions that apply to it with respect to such information.
- (h) To the extent that any protected information is PHI:
 - 1. Comply with the minimum necessary rule and limit the collection, creation, use, maintenance and disclosure of PHI to "that necessary for the administration and management of programs specifically authorized by the legislature or local governing body or mandated by the federal government." See 45 C.F.R. §§ 164.502(b) and 164.514(d).

- 2. Report any breach or security incident pursuant to the HIPAA Privacy Rule (45 C.F.R. Part 164, Subpart E). This report must be in writing and sent to MNsure not more than 2 days after learning of such non-permitted use or disclosure. Such a report will at least:
 - (A) Identify the nature of the non-permitted use or disclosure;
 - (B) Identify the PHI used or disclosed;
 - (C) Identify who made the non-permitted use or disclosure and who received the non-permitted or violating disclosure;
 - (D) Identify what corrective action was taken or will be taken to prevent further non-permitted uses or disclosures;
 - (E) Identify what was done or will be done to mitigate any deleterious effect of the non-permitted use or disclosure; and
 - (F) Provide such other information, including any written documentation, as MNsure may reasonably request.
 - (G) Provide notice required by 45 C.F.R. §§ 164.404 through 164.408 to affected individuals, news media and/or the Office of Civil Rights, Department of Health and Human Services, only upon direction from and in coordination with MNsure.
- 3. In accordance with 45 C.F.R. §§ 164.502(e)(1)(ii) and 164.308(b)(2), if applicable, ensure that any subcontractors that create, receive, maintain or transmit protected health information on behalf of the business associate agree in writing to the same restrictions, conditions and requirements that apply to the business associate with respect to such information.
- 4. Within ten (10) business days of a request from an individual or their designee, make available protected health information in a designated record set, consistent with Minn. Stat. § 13.04, subdivision 3 and 45 C.F.R.§ 164.524.
- 5. Within ten (10) business days, forward any request to make any amendment(s) to protected health information in a designated record set to MNsure in order for MNsure to satisfy its obligations under Minnesota Statutes § 13.04, subdivision 3 and 45 C.F.R. §164.526.
- 6. Document such disclosures of PHI and information related to such disclosures as would be required for MNsure to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 C.F.R. § 164.528. Maintain and make available no later than fifteen (15) days after receipt of request from MNsure, the information required to provide an accounting of disclosures to MNsure as necessary to satisfy MNsure's obligations under 45 C.F.R. §164.528, or upon request from MNsure respond directly to individual's request for an accounting of disclosures.
- 7. To the extent the business associate is to carry out one or more of MNsure's obligation(s) under Subpart E of 45 C.F.R. Part 164, comply with the requirements of Subpart E that apply to MNsure in the performance of such obligation(s).
- 8. Make its internal practices, books and records available for purposes of determining compliance with the HIPAA Rules.
- 9. Contractor may not use or disclose protected health information in a manner that would violate Subpart E of 45 C.F.R. Part 164 if done by MNsure.
- 10. Comply with any and all other applicable provisions of the HIPAA Privacy Rule, Administrative and Security Standards, including future amendments thereto. Develop written policies and procedures for safeguarding and securing PHI and complying with HIPAA and the HITECH Act, and other privacy laws.

- 11. Designate a privacy official to be responsible for the development and implementation of its policies and procedures as required by 45 C.F.R. Part 164, Subpart E.
- (i) To the extent that any protected information is FTI, ensure that this data only be used as authorized under the Patient Protection and Affordable Care Act and the Internal Revenue Code, 26 U.S.C. § 6103(C), and IRS Publication 1075, and restrict from use for any other purpose.
- (j) Mitigate, to the extent practicable, any harmful effects known to it of a use, disclosure or breach of security with respect to protected information by it in violation of this Agreement.
- (k) Report and mitigate any fraudulent activities;
- (I) Comply with any and all other applicable provisions of the Final Exchange Privacy Rule at 45 C.F.R. § 155.260, including future amendments thereto.
- 4. Disposition of Data upon Completion, Expiration or Agreement Termination. Upon completion, expiration or termination of this Agreement, Contractor will return to MNsure or destroy all protected information received or created on behalf of MNsure for purposes associated with this Agreement. A written certification of destruction or return to the MNsure Authorized Representative is required. Contractor will retain no copies of such protected information. If both parties agree that such return or destruction is not feasible, or if Contractor is required by the applicable regulation, rule or statutory retention schedule to retain beyond the life of this Agreement, Contractor will extend the protections of this Agreement to the protected information and refrain from further use or disclosure of such information, except for those purposes that make return or destruction infeasible, for as long as Contractor maintains the information.
- **5. Amendments.** Any amendment to this Agreement must be in writing and will not be effective until it has been executed and approved by the same parties who executed and approved the original agreement, or their successors in office.
- **6. Sanctions.** In addition to any liability under section 6 of Agreement, the parties acknowledge that violation of the laws and protections described above could result in limitations being placed on future access to protected information, in investigation and imposition of sanctions by the U.S. Department of Health and Human Services, Office for Civil Rights and/or in civil and criminal penalties.
- **7. Interpretation.** Any ambiguity in this Agreement shall be resolved to permit the parties to comply with HIPAA, MDGPA and other applicable state and federal statutes, rules and regulations affecting the collection, storage, use and dissemination of private or confidential information.
- **8. DHS Information Security Policy.** Additional information regarding the handling and, as appropriate, destruction (upon expiration or termination of a contract or agreement) of protected information obtained from State is available at https://edocs.dhs.state.mn.us/lfserver/Public/DHS-4683-ENG.
- **9. Effect of statutory amendments or rule changes.** The Parties agree to take such action as is necessary to amend this Agreement from time to time as is necessary for compliance with the requirements of the laws listed in paragraph 1 of this section or in any other applicable law. However, any requirement in this Agreement or in the DHS Information Security Policy that is based upon HIPAA Rules or upon other federal or state information privacy or security laws means the requirement as it is currently in effect, including any applicable amendment(s), regardless of whether the Agreement has been amended to reflect the amendments(s).
- **10. Survival.** The obligations of Contractor under this Attachment shall survive the termination of this Agreement

CONTRACTOR	2. MNsure
Ву:	Ву:
(With delegated authority)	(With delegated authority)
Title:	Title:
Date:	Date: